



Vacancy Announcement
Vice Chancellor for Development

University:

The University of Wisconsin-Milwaukee offers a comprehensive liberal arts and professional education at the undergraduate and graduate level to its 28,000 students. UWM takes pride in being a student-centered institution that is deeply committed to diversity in its student body, faculty and staff, and programs. UWM's 93-acre campus includes 18 acres preserved as green space and is located on Milwaukee's upper east side, one of the city's most attractive residential areas and home to many faculty, staff, and students. UWM is one of two Ph.D.-granting institutions and the primary urban institution among the twenty-seven institutions that constitute the University of Wisconsin System.

UWM celebrated its 50th anniversary in 2006. As it looks to the future, key themes for growth are Research and Access. University-wide, there are 84 undergraduate degree programs, 48 Master's programs and 22 Doctoral programs. UWM now educates more Wisconsin students than any other campus in the UW system. In December of 2006, UWM graduated its 150,000th student. UWM is ranked by the Carnegie Foundation as a Doctoral/Research University – Extensive. Faculty and staff number more than 3,200. Recently, UWM was named one of the nation's Top 10 "best neighbor" urban institutions by virtue of its efforts to improve both the economy and the quality of life in Milwaukee and Southeastern Wisconsin.

Position:

The Vice Chancellor for Development reports directly to the Chancellor and is the University's chief officer in this operational area. As a member of the Chancellor's senior management staff, the Vice Chancellor has executive responsibility for the planning and execution of all University policies, programs and initiatives in fund-raising, and alumni relations.

UWM has recently completed a highly successful \$100,000,000 campaign 18 months ahead of schedule by raising more than \$122,000,000. The Vice Chancellor for Development is responsible for maintaining the impetus of fundraising, building a culture of giving and preparing for the next campaign. Also to develop and implement an annual operating plan for development programming, including the articulation of broad goals, specific program objectives and program activities, each year.

Qualifications:

- An undergraduate degree is required, a graduate degree preferred
- Minimum of (10) years fundraising experience with proven record of success in soliciting major gifts from individuals, corporations and foundations required
- Experience in a senior management role and proven ability with budget preparation, planning and resource management required

- Evidence of organizational skills, strong managerial leadership and innovative approaches to problem solving preferred
- Highly developed communication skills working with a wide range of constituent groups required
- Alumni relations background strongly preferred
- Comprehensive development background with capital campaign experience strongly preferred
- A successful track record of working effectively with volunteers from the private sector preferred
- Significant experience or knowledge in fund-raising and development in higher education is strongly preferred
- Ability to work effectively as part of a leadership team in a complex organizational setting such as a University preferred

Application Procedure:

Nomination of potential applicants is encouraged. Interested candidates should submit a letter of application detailing relevant managerial, fundraising, soliciting major gifts and leadership responsibilities in positions held, curriculum vitae or resume, and the names and contact information for five professional references. Review of candidates will begin on 31 January 2008 and will continue until a qualified candidate is selected. The desired start date is 1 July 2008, and the salary is highly competitive. Submit nominations/applications to:

Search and Screen Committee for Vice Chancellor for Development
University of Wisconsin-Milwaukee
PO Box 413
Milwaukee, WI 53201-0413
Email (preferred): deansrch@uwm.edu

The names of nominees and applicants who have not requested in writing that their identities be withheld and the names of all finalists will be released upon request. For the UWM Campus Security Report, see <http://www.cleryact.uwm.edu/> or contact the Office of Student Life, Mellencamp Hall 188, at 414-229-4632 for a paper copy. Employment will require a criminal background check.

UWM is an affirmative action, equal opportunity employer.