2001
ECONOMIC DEVELOPMENT
RESOURCE DIRECTORY

Consortium for Economic Opportunity –
Center for Economic Development
University of Wisconsin-Milwaukee

Fifth Edition

This document was completed through the work of the Consortium for Economic Opportunity and a grant from the Milwaukee Economic Development Corporation.
Index of Programs for Economic Development Organizations, Businesses and Community Development Organizations

**Federal Government Programs**

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FEDERAL PROGRAMS

DCMC, MILWAUKEE (DEFENSE LOGISTICS AGENCY) DEPARTMENT OF DEFENSE - SMALL BUSINESS PROGRAM

CLIENTS – 90% small and small disadvantaged businesses, 10% large businesses.

SERVICES
• Assist businesses that are interested in doing business with the government.
• Provide guidance and assistance to small and disadvantaged businesses that are interested in entering the Department of Defense marketplace.

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – None

Contact: 310 W. Wisconsin Avenue, Suite 340
Milwaukee, WI 53203
(414) 389-4010, (800) 637-3848, ext 4089 or 4042

SERVICE CORPS OF RETIRED EXECUTIVES (SCORE)

CLIENTS – Any person thinking of going into business, or anyone presently in business and who wants to discuss some phase of business development. Generally, clients are small business enterprises.

SERVICES
• Individual, confidential business development counseling
• Small Business workshops
• Loan Seminars

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES –
• Counseling and Loan Seminar are free
• Small Business Workshop is $40 for a complete series (consisting of 4 three-hour sessions)

Contact: 310 W. Wisconsin Avenue, Suite 425
Milwaukee, WI 53203
(414) 297-3942, fax (414) 297-1377
SMALL BUSINESS ADMINISTRATION

CLIENTS – Small businesses or those who are thinking of going into business. Generally, clients have fewer than 500 employees and financial assistance is only provided to those who are unable to obtain private financing at reasonable rates.

SERVICES
• Loan guarantees through banks or other lenders
• Management assistance through individual counseling, classes or workshops

ACCESS TO CAPITAL/GRANTS – Up to $750,000 with maximum guarantee of 80%, No grants.

FEES – Up to 3% of the loan amount

Contact: John Lonsdale & Rubin Sharpe
310 W. Wisconsin Avenue, Room 400
Milwaukee, WI 53202
(414) 297-3941

WISCONSIN DIVISION OF FEDERAL PROPERTY

CLIENTS – Municipalities, Townships, Schools, Not-for-profit corporations, private corporations. Contact for more information regarding Client criteria.

SERVICES
• Equipment obtained from the Federal Government is sold to interested parties for a service charge
• Catalog published
• Website - www.wtesf.tec.wi.us/federal

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – Service charge (Program funded, not tax funded)

Contact: Bill Wilson, Division Director
One Foundation Circle
Waunakee, WI 53597-8914
(608) 849-2449
U.S. DEPARTMENT OF COMMERCE/THE COMMERCIAL SERVICE, MILWAUKEE DISTRICT EXPORT ASSISTANCE CENTER

CLIENTS – Small, medium and large-size Wisconsin manufacturing and service companies. *Products or Services must have export potential.*

SERVICES
- Provides export promotion counseling to assist Wisconsin companies as follows:
  - Assess export readiness of U.S. company.
  - Identify key export markets.
  - Identify and implement export market strategies
  - Increase market presence and provide direct access to export market

ACCESS TO CAPITAL/GRANTS – Source counseling

FEES – No fee for counseling service. User fee charged for individual programs, i.e. agent identification, credit check, etc.

Contact: 517 E. Wisconsin Avenue, #596
Milwaukee, WI 53202
(414) 297-3473, fax (414) 297-3470

US. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT (HUD), WISCONSIN STATE OFFICE

CLIENTS – Individual home owners, state and local government, housing authorities, housing providers, community groups and private businesses. *Institutions must serve low to moderate income individuals.*

SERVICES
- Assistance in financing local programs to help those in need find decent, safe and sanitary housing
- Provides grants, loans, mortgage loan insurance and technical assistance in housing and community development
- Outreach to industry groups, fair housing advocates and private citizens
- Foster public/private partnerships

ACCESS TO CAPITAL/GRANTS – Numerous grants/insurance programs

FEES – None

Contact: Delbert Reynolds, State Coordinator, Dan Stotmetster, Community Builder or Susan Neitzel, Associate Community Builder
310 W. Wisconsin Avenue
Milwaukee, WI 53203-2289
(414) 297-3214, fax (414) 297-3947, 414) 297-3123 TDD
STATE PROGRAMS

BUSINESS DEVELOPMENT INITIATIVE (BDI) FOR PERSONS WITH DISABILITIES.

CLIENTS – Entrepreneurs with permanent disabilities or rehabilitation facilities that develop business incentives to hire employees with severe disabilities, and business ventures that hire employees with severe disabilities.

SERVICES

• Provides professional technical assistance to eligible applicants who are interested in starting or expanding a business venture that would enhance the employment opportunities for persons with severe disabilities
• Grant dollars are to be used for marketing plans, business plans or financial plans. Grants range from $3,000 to $15,000 maximums depending on the program.
• Loan programs are also available. Eligible projects are limited to fixed assets and working capital. Refinancing is not eligible. Maximum loan amounts are $25,000.

ACCESS TO CAPITAL/GRANTS – Competitive process determines which applicants will be awarded venture development grants. Applications are accepted on a continuous basis.

FEES – Grants require a 25% match, Loans require a 50% match.

Contact: Kathleen M. Glancey, Bureau of Minority Business Development, Department of Commerce, 101 W. Pleasant Street, Suite 100A Milwaukee, WI 53212 (414) 220-5367 fax (414) 220-5370

COMMUNITY DEVELOPMENT BLOCK GRANT FOR ECONOMIC DEVELOPMENT

CLIENTS – General purpose governmental units (counties, cities, villages, towns). Ineligible governmental units include urban counties and its constituent municipalities, entitlement cities and Indian tribes (Contact your area manager to see if your community is eligible). All eligible applicants must have a community development plan and a citizen participation plan. Businesses must document the need for and the ability to repay loans and must provide a dollar for dollar cash match.

SERVICES

• Provides grants to certain communities of less than 50,000 in population who are seeking to expand the number of businesses and/or jobs in their area.
• “Gap-financing” funds must be the last component necessary for a development to occur. The community will loan the funds to the business.
• Funds may be used for acquisition of real estate and fixed equipment, construction and remodeling, working capitol for inventory and direct labor, and buyouts by purchase of assets or stock.
ACCESS TO CAPITAL/GRANTS – Loans may not exceed $1 million dollars. Loans are provided at a below market fixed interest rate. Loans range from $3,000 to $10,000 per full-time job created.

FEES – Businesses must provide at least a 50% match, at least 51% of the jobs created must be made available to persons of low and moderate income

Contact: John Stricker or William Lehman (Washington and Ozaukee Counties)
Department of Commerce
P.O. Box 7970, 123 W. Washington
Madison, WI 53707-7970
(414) 220-5363, (920) 929-0242 (Lehman)

DIVISION OF VOCATIONAL REHABILITATION

CLIENTS – Severely disabled residents of Wisconsin.

SERVICES
- Employment and training services to severely disabled residents of Wisconsin
- Vocational assessment
- Work-related skills training
- Job placement
- Job coaching and restructuring
- Many facilities contract with business and industry to perform jobs including packaging, assembling and some prime manufacturing

ACCESS TO CAPITAL/GRANTS – Assistance to eligible applicants

FEES – None

Contact: John Conway
Division of Vocational Rehabilitation, Dept of Workforce Development
2917 International Lane, P.O. Box 7852
Madison, WI 53707-7852
(608) 243-5622
EARLY PLANNING GRANT PROGRAM

CLIENTS – Individuals, for-profit business and cooperatives that have fewer than 50 employees.

SERVICES

- Business Planning Grants – Eligible projects are the cost of obtaining a comprehensive business plan from a qualified, independent third party.
- Special Opportunity Grants – Eligible projects are the same as business planning grants, but should also have one of the following characteristics: statewide impact, significant job creation or retention, significant capitalization requirements, significant community benefit, financial support from local development organizations

ACCESS TO CAPITAL/GRANTS – Business Planning Grants are up to $3,000, Special Opportunity Grants are up to $15,000.

FEES – Grant recipients must match at least 25% of the grant awarded.

Contact: John Stricker or William Lehman (Washington and Ozaukee Counties)
Department of Commerce
P.O. Box 7970, 123 W. Washington
Madison, WI 53707-7970
(414) 220-5363, (920) 929-0242 (Lehman)

ECONOMIC DIVERSIFICATION LOAN (EDL) PROGRAM

CLIENTS – Wisconsin businesses that have a comprehensive business plan in communities that are heavily dependent on Indian gaming.

SERVICES

- Provides loan financing for fixed assets including; land, construction, remodeling, furniture and equipment. Refinancing is not an eligible activity.
- Projects should be viable, create or retain jobs, assist in diversifying the community and create a positive community benefit

ACCESS TO CAPITAL/GRANTS – Maximum funding available is 75% of an eligible project.

FEES – None, Applicants must provide a cash or in-kind match for 25% of the total cost.

Contact: John Stricker or William Lehman (Washington and Ozaukee Counties)
Department of Commerce
P.O. Box 7970, 123 W. Washington
Madison, WI 53707-7970
(414) 220-5363, (920) 929-0242 (Lehman)
ECONOMIC IMPACT LOAN (EIL) PROGRAM

CLIENTS – Existing Wisconsin businesses that demonstrate that they have been impacted by Indian gaming and have a comprehensive business plan.

SERVICES
  • Provides loan financing for fixed assets including; land, new construction, remodeling, furniture and equipment.
  • Projects need to be viable, create or retain jobs, show economic impact that gaming has had on the current business and positively impact the community.

ACCESS TO CAPITAL/GRANTS – Maximum funding available is 75% of an eligible project, Costs up to $100,000

FEES – None, Applicants must provide a cash or in-kind match for 25% of the total cost.

Contact: John Stricker or William Lehman (Washington and Ozaukee Counties)
          Department of Commerce
          P.O. Box 7970, 123 W. Washington
          Madison, WI 53707-7970
          (414) 220-5363, (920) 929-0242 (Lehman)

EMPLOYEE OWNERSHIP ASSISTANCE GRANT PROGRAM

CLIENTS – Program applicants must be existing groups formed by, or on the behalf of the current or former employees of a existing Wisconsin business, that has experienced substantial layoffs or a closing within one year of the loan application submission.

SERVICES
  • Provides loan financing for feasibility studies and professional services relative to employee ownership of a Wisconsin business that has recently experienced layoffs or a closing.

ACCESS TO CAPITAL/GRANTS – Maximum funding available is 75% of an eligible project, with the total project cost not to exceed $15,000

FEES – None, Applicants must provide a cash or in-kind match for 25% of the total cost.

Contact: John Stricker or William Lehman (Washington and Ozaukee Counties)
          Department of Commerce
          P.O. Box 7970, 123 W. Washington
          Madison, WI 53707-7970
          (414) 220-5363, (920) 929-0242 (Lehman)
ENTREPRENEURIAL TRAINING GRANT PROGRAM

CLIENTS – Wisconsin residents.

SERVICES

• Department of Commerce can provide applicants with a grant to help cover a portion of the cost of attending SBDC’s new Entrepreneurial Training Course.
• Upon completion of the coursework, entrepreneurs will have a comprehensive business plan that will evaluate the project’s feasibility and assist with private financing

ACCESS TO CAPITAL/GRANTS – Eligible applicants can receive up to 75% of SBDC Tuition costs. (Contact your SBDC Coordinator for eligibility.)

FEES – Grant recipients must match at least 25% of the grant awarded.

Contact: UW-Milwaukee SBDC – Milwaukee, Ozaukee and Washington County
(424) 227-3240
UW-Parkside SBDC – Kenosha County (262) 697-4525, Racine County
(262) 638-1713
UW-Whitewater SBDC – Waukesha County (262) 472-3217

MINORITY BUSINESS DEVELOPMENT LOAN PROGRAM

CLIENTS – Eligible applicants are minority businesses that have a comprehensive business plan and are certified by the Wisconsin Department of Commerce as being at least 51% owned and controlled by a Minority Group Member (i.e. African-American, American Indian, Eskimo, Asian Pacific, Asian Indian, Aleut, Native Hawaiian, or Hispanic).

SERVICES

• Provides fixed asset financing and working capital. Examples of Eligible project costs include; land, construction, acquisition of an existing business, equipment or working capital. Refinancing is not an eligible activity

ACCESS TO CAPITAL/GRANTS – The program is to work as a gap financing loan program. Ideally, applicants should have some equity in the project. Loans are below market interest at a fixed rate for the life of the loan.

Contact: Bureau of Minority Business Development
101 W. Pleasant Street, Suite 100A
Milwaukee, WI 53212-3963
(414) 220-5360, fax (414) 220-5370
REFUGEE ASSISTANCE OFFICE – A Key State’s Initiative/Refugee Employment & Family Support Services

CLIENTS – All Refugee populations entering Wisconsin.

SERVICES
- Seeks to reduce welfare utilization by Southeast Asian and other refugees by other various job counseling services
- Motivational counseling
- Case Management
- Job development and placement activities
- Short-term skills training
- Encouragement of multiple-wage earner families
- Services to strengthen refugee women and refugee families

ACCESS TO CAPITAL/GRANTS – Assistance granted to eligible applicants

FEES – None

Contact: Susan Levy, Director
Bureau of Management and Operations
P.O. Box 7935, 1 W. Wilson Street
Madison, WI 53707
(608) 266-0578

SMALL BUSINESS OMBUDSMAN

CLIENTS – Individuals interested in starting up or expanding a business in Wisconsin.

SERVICES
- Supports the formation and retention of Wisconsin small business by offering an information clearinghouse for small businesses, including topics such as government regulations, management, marketing and financial resources. Provides regulatory advocacy and assistance for small businesses.

ACCESS TO CAPITAL/GRANTS Refers small business to appropriate financing sources and programs.

FEES – None

Contact: Pam Christenson, Department of Commerce
201 W. Washington Avenue, P.O. Box 7970
Madison, WI 53707-7970
(608) 267-9384 or 1-800-HELPBUS (DOC Business Hotline)
WISCONSIN DEVELOPMENT FUND-CUSTOMIZED LABOR TRAINING

CLIENTS – Any business located or planning to locate in Wisconsin, which is upgrading a product, process or service that requires training in new technology.

SERVICES
• Assists industry in providing upgraded and unique skills to their labor force as they employ new technologies in manufacturing methods.
• Businesses may receive funds for training its workforce to utilize specific new products or processes. *Training must not be currently available through other resources (i.e. Wisconsin Technical College System)*
• Eligible project costs include; trainee wages, materials and trainer costs

ACCESS TO CAPITAL/GRANTS – The maximum funding available is 50% of eligible project costs not to exceed $2,500 per employee trained.

FEES – Applicants must provide a cash match for the grant of at-least 50% of the total project.

Contact: John Stricker or William Lehman (Washington and Ozaukee Counties)  
Dept. of Commerce, P.O. Box 7970, 123 W. Washington  
Madison, WI 53707-7970  
(414) 220-5363, (920) 929-0242 (Lehman)

WISCONSIN DEVELOPMENT FUND – MAJOR ECONOMIC DEVELOPMENT PROGRAM

CLIENTS – Businesses. *Additional criteria may be applicable, contact the agency.*

SERVICES
• Provides assistance to Wisconsin businesses in order to increase the productivity of a business or its employees, assist with significant capital investment in a business and create or retain a significant number of jobs.
• Eligible projects include; construction and expansion, working capital, or acquisition of existing businesses, land, buildings and equipment. *Refinancing is not eligible*

ACCESS TO CAPITAL/GRANTS – Loan program is available for eligible applicants, loans are at below market interest at a fixed rate. Loans range between $3,000 to $10,000 per each full-time job created.

FEES – Applicants are typically required to provide at least 50% of the total eligible project costs from sources other than the State of Wisconsin.

Contact: John Stricker or William Lehman (Washington and Ozaukee Counties)  
Dept. of Commerce, P.O. Box 7970, 123 W. Washington  
Madison, WI 53707-7970  
(414) 220-5363, (920) 929-0242 (Lehman)
WISCONSIN DEVELOPMENT FUND - TECHNOLOGY DEVELOPMENT FUND

CLIENTS – Any Wisconsin business or consortium can apply for TDF funds. A consortium is an association between a business and a Wisconsin higher educational institution.

SERVICES
- Provides assistance to businesses embarking on a research project to develop a new project or process or to improve an existing product or process. Projects should have a high probability of commercial success within a short time period (2-3 years)
- Costs that are eligible include, salaries of applicant personnel, professional consulting, equipment and supplies and materials.

ACCESS TO CAPITAL/GRANTS – 4 to 7 year loans are available, if the project is not commercially viable, the loan may be forgiven

FEES – Vary

Contact: John Stricker or William Lehman (Washington and Ozaukee Counties)
Department of Commerce
P.O. Box 7970, 123 W. Washington
Madison, WI 53707-7970
(414) 220-5363, (920) 929-0242 (Lehman)

WISCONSIN HOUSING AND ECONOMIC DEVELOPMENT AUTHORITY (WHEDA)

CLIENTS – Small business owners and farmers. Eligibility is specific to each particular program.

SERVICES
- Offers financing programs to help businesses obtain loans, in the form of guarantee programs or reduced interest rates, working in conjunction with lenders
- Various funds/programs assist specific business needs, such as the Agribusiness Fund, Business Development Bond Program, the Contract Fund, the Credit Relief Outreach Program (CROP), the Linked Deposit Loan (LIDI) Program, the Recycling fund, the Target Area Fund, and the Tourism Fund; more information on each of these programs may be obtained from either WHEDA location

ACCESS TO CAPITAL/GRANTS – No direct access to capital/grants

FEES – Specific to particular programs

Contact: Gwen Torkelson  John Schultz
One S. Pinckney St., Ste 500  101 W. Pleasant Street
Madison, WI 53703  Milwaukee, WI 53202
(800) 334-6873  (414) 227-4039
fax (608) 267-1099  fax (414) 227-4706
STATE ASSOCIATIONS

BUSINESS DEVELOPMENT SERVICES

CLIENTS – 50% private businesses, 25% community and economic development corporations and 25% banks. All organizations or businesses must be based in Wisconsin.

SERVICES
- Commercial Financing: help businesses obtain loans through both conventional sources and governmental sources
- Loan Packing
- Market Research
- Business Plans
- Feasibility Studies
- General Business Consulting

ACCESS TO CAPITAL/GRANTS – Will analyze client’s capital requirements and assist in obtaining funding.

FEES – “No obligation” one hour consultation. After that, fee for service (time & materials)

Contact: Tom Avery, Principal Consultant
P.O. Box 246
Ripon, WI 54971
(414) 748-6336, fax (414) 748-6043
Milwaukee phone (414) 273-3828

COOPERATIVE DEVELOPMENT SERVICES

CLIENTS – Cooperatives and communities throughout the Upper Midwest. Activities focus on rural development, agriculture, natural foods, health care, employee ownership, childcare and housing.

SERVICES
- Strategic planning, feasibility studies, market analysis, business plans, marketing plans, financial packaging, financial projections and budgeting, project management, organizational audits, accounting systems, loan and grant procurement and development training

ACCESS TO CAPITAL/GRANTS – Referrals to appropriate sources

FEES – Vary

Contact: Kevin Edberg, Executive Director
30 West Mifflin, #401
Madison, WI 53703
(608) 258-4396, (608) 258-4394
WISCONSIN BUSINESS DEVELOPMENT FINANCE CORPORATION

CLIENTS – Small businesses with less than 500 employees. Clients must have the ability to repay loans. 10% down for most projects.

SERVICES
- 10 & 20 year fixed rate financing for land, building and equipment
- 3 points over 10 year treasury
- Enhance bank capacity to lend

ACCESS TO CAPITAL/GRANTS – Up to $1 million in subordinate debt financing and/or up to one million dollars in guaranteed financing. Work with all sources of creative financing

FEES – 2 7/8% of the value of the loan received can be financed

Contact: John M. Giegel
Milwaukee Office
P.O. Box 2717
W229N1433 Westwood Drive, #2
302 E. Washington Ave., Suite 200
Waukesha, WI 53186
(262) 970-8533, fax (262)970-8535
(608) 258-8830, fax (608) 258-1664

WISCONSIN BUSINESS INCUBATOR ASSOCIATION

CLIENTS – City, County and interested non-profit groups.

SERVICES
- Provide background information on incubators
- Models of incubators – how they were set up
- Tips on general management of incubators
- Help inquirer investigate the viability of location incubator in area
- On-site incubator management training
- Bi-monthly and annual meeting to discuss important incubator issues

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – None

Contact: Dave Loomis, President
Coulee Region Business Center
1100 Kane Street
LaCrosse, WI 54603
608-782-8722, fax 608-784-5505, email: dloomis@execpc.com
WISCONSIN ECONOMIC DEVELOPMENT ASSOCIATION, INC. (WEDA)

CLIENTS – Economic development professionals throughout the state.

SERVICES
- Economic Development Association serving the State of Wisconsin
- Professional Conferences, seminars, meetings, including the Governor’s Conference on Economic Development
- Legislative Advocacy

ACCESS TO CAPITAL/GRANTS – Not applicable.

FEES – Fee development on membership level

Contact: James E. Hough, Executive Director
44 W. Mifflin Street, Suite 104
P.O. Box 1230
Madison, WI 53701
(608) 255-5666 fax (608) 283-2589

WISCONSIN INNOVATION NETWORK (WIN) FOUNDATION

CLIENTS – New, emerging and revitalized businesses.

SERVICES
- Sponsoring the annual Wisconsin Venture Fair, where entrepreneurs present plans to venture capital investors
- Assists with product evaluation and business plan evaluation
- Sponsors monthly High Tech Consortium
- Sponsor Enterprise Forum- entrepreneurial business “clinic”
- Database with information on resources

ACCESS TO CAPITAL/GRANTS – Referrals to appropriate sources

FEES – Contact agency

Contact: Katie Hargraves
P.O. Box 71
Madison, WI 53701-0071
(608) 256-8348 fax (608) 256-0333
WISCONSIN PROCUREMENT INSTITUTE, INC.

CLIENTS – Any type of businesses in Wisconsin.

SERVICES
• Link to government buyers of goods and services/experience with local, state & federal rules
• Focused business/technical seminars and workshops
• Partnership in state-wide economic development

ACCESS TO CAPITAL/GRANTS – Training and consultation on proposal preparation.

FEES – Fees charged for workshops, seminars and conferences. Other services no fee charged

Contact: Aina Vilumsons, Executive Director
756 N. Milwaukee Street
Milwaukee, WI 532025
(414) 443-9744, fax (414) 443-1122, email: wispro@execpc.com

WISCONSIN VENTURE NETWORK

CLIENTS – Entrepreneurs, lawyers, accountants, bankers, venture capital firms, individual investors, etc. Clients must be members.

SERVICES
• Meeting/Luncheon at War Memorial at 11:30 a.m. the second Monday of every month. Entrepreneurs looking for venture capital are allowed to speak for two minutes for networking purposes.
• A newsletter, containing information from the previous month’s meeting, is published monthly approximately a week before the meeting.

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – Membership fees range on type of membership from $250 to $650 annually. Lunch or the newsletter can be purchased separately. Members receive these free.

Contact: Frederick L. Licaw
P.O. Box 92093
Milwaukee, WI 53202
(414) 224-7070
WISCONSIN WORLD TRADE CENTER

CLIENTS – Wisconsin businesses interested in the multi-national marketplace.

SERVICES
- Assists businesses with international trade, educating companies and individuals in the process of becoming world traders

ACCESS TO CAPITAL/GRANTS – None

FEES – Dependant on the size of the company.

Contact: Mary Dermody, Director of Development
424 E. Wisconsin Avenue
Milwaukee, WI 53202
(414) 274-3840, fax (414) 274-3846

WISCONSIN WOMEN’S BUSINESS INITIATIVE CORPORATION

CLIENTS – Wisconsin entrepreneurs and business owners; focus on women, low-income individuals and people of color. All businesses must be located in Wisconsin and have a completed loan application.

SERVICES
- Business Education and Assistance – Workshops on Entrepreneurship, business planning, financing, etc; One-on-one assistance via counseling & mentoring; Business incubation services; Business laboratory – Coffee with a Conscience; Networking opportunities
- SBA Prequalification Loan Program Services, Loan packaging and Business Financing Seminars

ACCESS TO CAPITAL/GRANTS – Varied Lending Programs available including the Micro-loan fund ($100 - $25,000), Peer lending enterprise banks and SBA referrals.

FEES – Vary

Contact: 2745 N. Martin Luther King Jr. Drive
Milwaukee, WI 53212
(414) 263-5450, fax (414) 263-5456, email: info@wwbic.com
WISCONSIN WOMEN ENTREPRENEURS – METRO MILWAUKEE

CLIENTS – Women-owned business owners.

SERVICES
- Assistance to women in the growth of business
- Provision of long distance phone plan
- Educational programs
- Newsletter
- Annual directory
- Success Teams
- Mentoring opportunities

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – Dues-paying organization

Contact: Karen A. Hendrickson
6946 North 100th Street
Milwaukee, WI 53224
(414) 358-9260 fax (414) 358-9261
UNIVERSITY OF WISCONSIN-MILWAUKEE PROGRAMS

CENTER FOR ARCHITECTURE AND URBAN PLANNING

CLIENTS – Faculty work on a variety of projects including economic development activities.

SERVICES
  • Maintains publication series of faculty research
  • Coordinate projects of the school’s institutes and centers
  • Assist faculty obtain funding to complete activities and projects

ACCESS TO CAPITAL/GRANTS – Not applicable.

FEES – Center publications may be purchased for a fee

Contact: Center for Architecture and Urban Planning Research
         School of Architecture & Urban Planning
         AUP Building, UWM
         P.O. Box 413
         Milwaukee, WI 53201
         (414) 229-6165 fax (414) 229-6976

CENTER FOR BUSINESS COMPETITIVENESS

CLIENTS – Manufacturers, financial institutions, health maintenance organizations, professional & trade associations, and government agencies. Particularly oriented to the Milwaukee area, but with strong ties to organizations with headquarters anywhere in Wisconsin.

SERVICES
  • Research and technical assistance; TQM-related customer surveys; strategic planning and technological forecasting
  • Liaison for other research centers, programs and projects in the School of Business Administration
  • Grant and contract preparation
  • Quality-related internships with the business community for graduate students and faculty
  • Workshops and Lecture series

ACCESS TO CAPITAL/GRANTS – No direct access, but can advise on sources

FEES – Fees are on a sliding scale based on services rendered

Contact: Charles Kroncke, Dean or Rita Hartung Cheng, Associate Dean
         School of Business Administration
         P.O. Box 742
         Milwaukee, WI 53201
         (414) 229-6259 fax (414) 229-2371
CENTER FOR BY-PRODUCTS UTILIZATION

CLIENTS – State and local government, industries, businesses, organizations.

SERVICES
- Research and development regarding use of by-products from industry and the public sector for use as materials for construction
- Economic and environmental impacts, market studies, consulting, etc.

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – Vary

Contact: Tarun Naik, or Rudi Kraus
P.O. Box 784
3200 N. Cramer Street
Milwaukee, WI 53201
(414) 229-6904 fax (414) 229-6958

CONSORTIUM FOR ECONOMIC OPPORTUNITY – CENTER FOR ECONOMIC DEVELOPMENT

CLIENTS – Community based organizations, government agencies, labor unions, churches, industrial councils, hospitals, businesses, schools, and other local institutions involved in economic development.

SERVICES
- Research and technical assistance
- Data analysis, feasibility studies, labor market research, market analysis, policy research and survey research
- Public information and educational services
- Economic development and neighborhood economic revitalization analysis planning
- Grant preparation, project design and implementation and resource identification
- Strategic Planning

ACCESS TO CAPITAL/GRANTS – No direct access, but can advise on sources

FEES – Fees are on a sliding scale basis, depending on ability to pay and services rendered

Contact: Marc Levine, Director of Consortium and Center for Economic Development
P.O. Box 413 Bolton Hall – Room 547
Milwaukee, WI 53201
(414) 229-6155 fax (414) 229-4370
CONSORTIUM FOR ECONOMIC OPPORTUNITY – SMALL BUSINESS DEVELOPMENT CENTER

CLIENTS – Small business owners and entrepreneurs wanting to open a small business within the three counties of Milwaukee, Ozaukee and Washington.

SERVICES
  • “Pre-venture” business counseling/programming
  • Technical Assistance to small businesses including information on business growth, business turn-around and applications of new technology
  • Business Management Programs
  • Research and Service-Learning Opportunities

ACCESS TO CAPITAL/GRANTS – Can refer applicants to sources

FEES – Free counseling/programs fees vary

Contact: Lucy Holifield, Director- Small Business Development Center, Associate Director
Consortium for Economic Opportunity
University Outreach
161 W. Wisconsin Avenue, Suite 6000
Milwaukee, WI 53203
(414) 227-3240 fax (414)227-3142

CENTER FOR URBAN COMMUNITY DEVELOPMENT

CLIENTS – Local government units, community organizations, businesses.

SERVICES
  • CUCD offers consulting, training, planning and evaluation services to local units of government, businesses and community based organizations
  • CUCD’s focus within community development is in the areas of planning, low-income housing development, community leadership development and cooperative housing development

ACCESS TO CAPITAL/GRANTS – Assistance in obtaining grants and accessing appropriate funds.

FEES – Vary, to be negotiated

Contact: Daniel Folkman
161 W. Wisconsin Avenue, Suite 6000
Milwaukee, WI 53203
(414) 227-3285, fax (414) 227-3168
CENTER FOR URBAN INITIATIVES AND RESEARCH

CLIENTS – Wide range- public, private and non-profit organizations.

SERVICES
• Comprehensive survey research services, including telephone, mail, in-person interviews
• Evaluations of programs, including assessments of services, outcomes & performance measures
• Strategic Planning for local communities, visioning exercises, future strategic planning
• Analysis of changing economy and labor supply, design and executive of surveys, planning and implementation of community partnerships, policy analysis and program evaluation

ACCESS TO CAPITAL/GRANTS – Most work is funded by clients or granting agencies

FEES – Vary with work request

Contact: Peter Maier, Associate Director
B50 Engelmann Hall, UWM
P.O. Box 413
Milwaukee, WI 53201
(414) 229-5916 fax (414) 229-3884

CENTER FOR URBAN TRANSPORTATION STUDIES

CLIENTS – Any interested party.

SERVICES
• Research dealing with transportation and land use issues
• Short courses, workshops and institutes
• On-line transportation retrieval service

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – Vary for service

Contact: Edward Beimborn
P.O. Box 784, EMS 371 D
Milwaukee, WI 53201
(414) 229-5787 or (414) 22949787 fax (414) 229-6958, email: beimborn@uwm.edu
DELOITTE & TOUCHÉ CENTER FOR MULTISTATE TAXATION

CLIENTS – Manufacturing and service firms, state and local governmental agencies, tax and legal firms, and professional organizations. Organizations need to be oriented in the United States.

SERVICES
- Research aimed at making state and local tax systems more responsive to modern business realities
- Assist the business community in developing practical and responsible strategies for complying with state and local taxes
- Enhance education in state and local taxation both at the university level and in continuing professional education programs

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – Fees are based on services rendered

Contacts: James T. Collins, Executive Director or John C. Healy, Director
School of Business Administration
P.O. Box 742
Milwaukee, WI 53201
(414) 229-6642, (414) 229-2262 (healy), fax (414) 229-2265

EXECUTIVE PROGRAMS

CLIENTS – For-profit businesses, non-profit organizations and governmental agencies.

SERVICES
- Provides customized professional development training/education in management, continuous improvement, etc

ACCESS TO CAPITAL/GRANTS - Not applicable

FEES – Fees determined by client needs

Contact: Ron Heilmann, School of Business Administration
P.O. Box 742
Milwaukee, WI 53201
(414) 229-6259 fax (414) 229-2371
INTERNATIONAL BUSINESS CENTER

CLIENTS – Manufacturing and service firms, and government agencies. Clients are oriented towards Southeastern Wisconsin, but all Wisconsin organizations are eligible.

SERVICES
- Lecture series featuring nationally- and internationally-known speakers
- Research and problem-solving assistance on issues with international dimensions
- Clearinghouse for information and assistance on international business in Wisconsin
- Publisher of Wisconsin International Business Resource Directory
- Master of Science in Management concentration in International Business

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – Fees are based on services rendered

Contact: Rita Chang
School of Business Administration, P.O. Box 742
Milwaukee, WI 53201
(414) 229-4238 fax (414) 229-6957

MANAGEMENT INFORMATION SYSTEMS CONSORTIUM

CLIENTS – MIS executives from both service and manufacturing firms. Firms should be oriented towards the Southeastern Wisconsin Region.

SERVICES
- Monthly programs on current topics of interest to Consortium members featuring nationally recognized external speakers and panel discussions involving MIS faculty and Consortium members
- “Quick References Expertise” from UWM MIS faculty
- Assistance on individual research projects
- Vehicle for sharing expertise and resources with the business community
- Resume service to assist in recruiting top MIS graduates and access to top MIS students for internships

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – Consortium membership can be discussed with Director. Fees for projects are based on services rendered.

Contact: Hemant Jain, Director
School of Business Administration, P.O. Box 742
Milwaukee, WI 53201
(414) 229-4832 fax (414) 229-6957
MINORITY ENTREPRENEURSHIP PROGRAM

CLIENTS – Owners/operators and potential owners/operators of small businesses. Particularly oriented to minority-owned or operated businesses in the Milwaukee area.

SERVICES
- Management Training
- Assistance in developing a business plan
- Help in finding the money to get started
- Advice and support after the program
- Special assistance for minority-owned and inner city businesses

ACCESS TO CAPITAL/GRANTS – Referrals to resources that assist with loans and loan packages

FEES – Training Programs are $213, other services provided by MEP staff have no fee

Contact: Sheila Payton, Program Manager
UWM School of Business Administration
P.O. Box 742
Milwaukee, WI 53201
(414) 229-6857 fax (414) 229-2371
OTHER UNIVERSITY OF WISCONSIN PROGRAMS

UNIVERSITY OF WISCONSIN – EXTENSION: COMMUNITY, NATURAL RESOURCES AND ECONOMIC DEVELOPMENT PROGRAMS

CLIENTS – State of Wisconsin residents and businesses.

SERVICES
• Education programs on identifying economic development strategies and strengthening community development organizations
• Data on jobs, income and other demographic information
• Referrals on the permitting process
• Information on government regulations
• Contact local county extension office for agent nearest to you

ACCESS TO CAPITAL/GRANTS – Referral to appropriate sources.

FEES – Contact your local office

Contact: Pat Walsh, State Program Leader
432 N. Lake Street, #625
Madison, WI
(608) 262-1748, fax (608) 262-9166

UNIVERSITY OF WISCONSIN: MILWAUKEE COUNTY COOPERATIVE EXTENSION

CLIENTS – Municipalities, public and private, professional and community groups, & small business.

SERVICES
• Provide community economic analyses, including economic, demographic and long-range planning
• Provide leadership development, non-profit organizational management and community development educational programming

ACCESS TO CAPITAL/GRANTS – None

FEES – Some services require fees

Contact: Ronnie Stricklin, Assistant Professor
State Fair Youth Center- 640 S. 84th Street
Milwaukee, WI 53216-1438
(414) 290-2400 fax (414) 290-2424, email: onnie.stricklin@ces.uwex.edu
UNIVERSITY OF WISCONSIN-MADISON: APPLIED POPULATION LABORATORY

CLIENTS – Anyone.

SERVICES
• The Center provides census data (mostly Wisconsin specific) about population and housing, and social and economic characteristics
• Custom mapping
• Demographic and economic data
• School enrollment projections
• County business patterns
• Special reports
• Information/data on exporting

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – Vary depending on service

Contact: Paul Voss, Director
1450 Linden Drive, Room 314
Madison, WI 53706
(608) 262-9526, fax (608) 262-6022

UNIVERSITY OF WISCONSIN-MADISON: CENTER ON WISCONSIN STRATEGY

CLIENTS – Businesses, labor unions, community organizations, and state agencies.

SERVICES
• Research and technical assistance focusing on the development of the institutional infrastructure needed to support a high-wage, high-productivity economy in Wisconsin

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – None

Contact: Joel Rogers, Director or Laura Dresser, Research Director
Center on Wisconsin Strategy, UW-Madison
1180 Observatory Drive, Room 8116
Madison, WI 53706
(608) 263-3889 fax (608) 262-9046
UNIVERSITY OF WISCONSIN-WHITEWATER: WISCONSIN INNOVATION SERVICE CENTER

CLIENTS – Businesses and independent investors.

SERVICES
  • WISC assists small businesses and independent inventors from across the U.S. with technical and market assessments of new product and service ideas.

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – $495

Contact: Milissa Rick, Program Manager
        402 McCutchan Hall, UW-Whitewater
        Whitewater, WI 53190
        (262) 472-1365, fax (262) 472-1600, email: innovate@mail.uww.edu
TECHNICAL AND OTHER COLLEGE PROGRAMS

ALVERNO COLLEGE – SMALL BUSINESS CENTER

CLIENTS – Small businesses, primarily start-ups and not-for profit organizations.

SERVICES

- Workshops and one-on-one counseling
- Business students are available for projects providing assistance in developing surveys, business plans and marketing plans
- Additional workshops on management and technology topics

ACCESS TO CAPITAL/GRANTS – No direct access but can advise on sources and applications.

FEES – Workshop fees vary from $20 to $130. Students projects are free.

Contact: Dena Lieberman
P.O. Box 343922
Milwaukee, WI 53234-3922
(414) 382-6253, fax (414) 382-6354

GATEWAY TECHNICAL COLLEGE

CLIENTS – Business & industry within the Kenosha, Racine, Walworth area and beyond.

SERVICES

- Training and educational services for local business & industry
- Technical and library services
- Retraining and skills update services

ACCESS TO CAPITAL/GRANTS – Referrals to appropriate sources

FEES – State rate for instructional tuition and fees for job training, workshops, seminars, and short courses. Special courses can be custom-designed to meet specific needs.

Contact: James Lewis, Associate VP- Customized Training
3520 30th Avenue
Kenosha, WI 53144-1690
(414) 656-7267 fax (414) 656-7209
MADISON AREA TECHNICAL COLLEGE-SMALL BUSINESS PROCUREMENT ASSISTANCE CENTER

CLIENTS – Businesses in Wisconsin.

SERVICES
- Free consultation on selling to the government
- Assistance in preparing a bid, understanding forms, regulations and specifications, establishing a quality program, etc
- Educational workshops on a variety of technical subjects
- Electronic bid-match service-businesses notified daily of business opportunities advertised in Commerce Business Daily and unadvertised bids under $25,000
- Database of information about government purchases
- Extensive reference library including Federal Acquisition regulations and other federal agency publications
- Assistance with Internet applications and research

ACCESS TO CAPITAL/GRANTS – Assistance with applying for state & federal grants.

FEES – Solicitation for donation

Contact: Denise Kornetzke, Director
211 N. Carroll Street
Madison, WI 53703
(608) 258-2330, fax (608) 258-2329

MILWAUKEE AREA TECHNICAL COLLEGE-MILWAUKEE ENTERPRISE CENTER-SOUTH

CLIENTS – Small businesses, especially those currently expanding out of the house and in need of space. Light and medium manufacturing businesses.

SERVICES
- Assists with business plans and proposals
- Assists with financial and budget preparation and analysis
- Computer assistance
- Management and marketing help

ACCESS TO CAPITAL/GRANTS – Does preliminary screening for loans

FEES – No fees – unless highly specialized training is involved or special services are provided.

Contact: Brian O’Malley or Ruben Reyes
816 W. National Avenue
Milwaukee, WI 53204
(414) 645-0880 fax (414) 645-0504
MILWAUKEE SCHOOL OF ENGINEERING – APPLIED TECHNOLOGY CENTER

CLIENTS – Any business or industry.

SERVICES
- Assisting business and industry in the latest applications of technology to manufacturing process
- New product development
- Applied research
- Business plans
- Serves as a catalyst in technology transfer

ACCESS TO CAPITAL/GRANTS – Not applicable.

FEES – Negotiable- based on services requested

Contact: Dean Thomas Bray, Dean
1025 North Broadway
Milwaukee, WI 53202
(414) 277-7416, fax (414) 277-7470

WAUKESHA COUNTY TECHNICAL COLLEGE – SMALL BUSINESS SERVICES

CLIENTS – Any type of business.

SERVICES
- Small Business Certificate Program in Small Business Operations
- Packet of information on starting a small business
- Information on writing business plans
- One-stop-shop form small business questions
- Referrals for financial assistance, tax information, etc
- Referrals for counseling – SCORE, WICPA, Bar Associations, etc.

ACCESS TO CAPITAL/GRANTS – Referrals to appropriate sources

FEES – Classes vary, services are free of charge

Contact: Lynn Revoy
800 Main Street
Pewaukee, WI 53072
(414) 691-5594
REGIONAL PROGRAMS AND ASSOCIATIONS

FAIR LENDING COALITION

CLIENTS – Community based organizations. A significant number of members must reside in the central city; institutional accounts must be housed in Milwaukee banks, significant number of members must be racial minorities.

SERVICES
- Coalition of labor unions and community groups pushing for greater community investment
- Analyze lender applications and file regulatory challenges.

ACCESS TO CAPITAL/GRANTS – Not applicable.

FEES – Not at this point

Contact: 3106 W. Vliet Street
Milwaukee, WI 53208
(414) 344-2885

FINANCIAL INSTITUTIONS – List of Community Reinvestment Act Officers

CLIENTS – Not-for profit organizations and businesses.

Contacts: Associated Bank – Cheryl Reed
2645 N. Mayfair Road
Wauwatosa, WI 53226
(414) 302-2878

Associated Bank, - Annette Washington
200 E. Wisconsin Avenue
Milwaukee, WI 53202
(414) 278-1006, fax (414) 278-1020

Bank One, Wisconsin - Gwen Ansbee
111 E. Wisconsin Avenue
Milwaukee, WI 53202
(414) 765-3412

Firstar Bank Milwaukee, N.A.
Firstar Community Investment Corporation – Pam Anderson
777 E. Wisconsin Avenue
Milwaukee, WI 53202
(414) 874-2250,
Great Midwest Bank S.S.B. – Bob Wolf
15900 W. Bluemound Road
Brookfield, WI 53005
(262) 784-4400, fax (262) 784-9622

Guaranty Bank, S.S.B.- Tom Sprewer
4000 W. Brown Deer Road
Milwaukee, WI 53209
(414) 362-4793  fax (414) 362-4888

M & I Marshlall & Ilsley Bank – Bob Nicol
770 N. Water Street
Milwaukee, WI 53202
(414) 765-7937, fax (414) 765-7903

M & I Northern Bank - Barbara Lesch
3155 N. 124th Street
Brookfield, WI 53005
(262) 781-9600, fax (262) 783-1078

Mutual Savings Bank – Gene Maurer
4949 W. Brown Deer Road
Milwaukee, WI 53223-0988
(414) 354-1500, fax (414) 362-6195

North Shore Bank, F.S.B. – Richard Nadolski
15700 W. Bluemound Road
Brookfield, WI 53005
(262) 785-1600, fax (262) 797-3344

St. Frances Bank – Mia Schils
3545 S. Kinnickinnic Avenue
Milwaukee, WI 53235-0600
(414) 744-8600, fax (414) 476-7449

TCF Bank, F.S.B. – Tim Herwig
500 W. Brown Deer Road
Milwaukee, WI 53217
(630) 986-2548

Wauwatosa Savings Bank – Rob Perry
7500 W. State Street
Milwaukee, WI 53213
(414) 258-5880, fax (414) 258-3294
Wells Fargo Bank Wisconsin - Sharon Wrotocki
735 W. Wisconsin Avenue,
Milwaukee, WI 53202
(414) 224-4649

U.S. Bank, N.A. – Nancy Blake
201 W. Wisconsin Avenue
Milwaukee, WI 53203
(800) 228-9175

FORWARD WISCONSIN, INC.
CLIENTS – Out of state businesses wishing to expand in Wisconsin.

SERVICES
• Economic development marketing to attract out-of-state businesses
• Assistance in identifying sites and buildings
• Comparative analysis of tax and living costs
• Trouble-shooting

ACCESS TO CAPITAL/GRANTS – Referrals to appropriate sources, annual marketing rank program up to 4,000 – RFS early January through March

FEES – None

Contact: Dean Amhause, President (Madison); Jan Alf (Milwaukee)
201 W. Washington Avenue 800 Main Street
Madison, WI 53703 Pewaukee, WI 53072
(608) 261-2500 (262) 691-7873, fax (262) 691-7876
GREATER MILWAUKEE COMMITTEE

CLIENTS – Private membership.

SERVICES
- Non-profit civic organization, working in community development projects
- Broad civic projects

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – Not applicable

Contact: Robert Milbourne, President
100 East Wisconsin Avenue, #2350
Milwaukee, WI 53202
(414) 272-0588

HISPANIC CHAMBER OF COMMERCE OF WISCONSIN

CLIENTS – Small Hispanic businesses in the Metro Milwaukee area.

SERVICES
- Consultation on business plans
- Certification assistance
- Resource development
- Seminars
- Procurement assistance
- Networking

Note all services provided by bi-lingual staff

ACCESS TO CAPITAL/GRANTS – Referrals.

FEES – “Membership fee is $140 annually, Corporate membership is $1,000 to $5,000. No fees required for services

Contact: Maria Monreal Cameron, CEO
816 W. National Avenue
Milwaukee, WI 53204
(414) 643-6963, fax (414) 643-6994, email: mcameron@hccw.org
INTERFAITH CONFERENCE OF GREATER MILWAUKEE

CLIENTS – Religious and Community-based groups working for economic and social justice.

SERVICES
• Provides informal consultation on strategies on issues including public education, welfare reform, housing, and economic development.

ACCESS TO CAPITAL/GRANTS – None

FEES – None

Contact: Jack Murtaugh, Executive Director
1442 N. Farwell Avenue, Suite 200
Milwaukee, WI 53202
(414) 276-9050, fax (414) 276-8442

METROPOLITAN MILWAUKEE ASSOCIATION OF COMMERCE

CLIENTS – Business community of four-county Metro Milwaukee area. Businesses must be currently located in Wisconsin.

SERVICES
• A voluntary membership organization that serves as advocate for Metro Milwaukee businesses to encourage business development, capital investment and job creation
• Newsletter, Business After Hours Networks, council on small business, demographics, business performance network & techconnect
• Access to low cost health insurance

ACCESS TO CAPITAL/GRANTS – None

FEES – Membership dues are determined by the number of employees in a company and are deductible as a necessary business expense on tax returns

Contact: Peter Beitzel
756 N. Milwaukee Street
Milwaukee, WI 53202
(414) 287-4100, fax (414) 271-7753
METROPOLITAN MILWAUKEE ASSOCIATION OF COMMERCE – COUNCIL OF SMALL BUSINESS EXECUTIVES (COSBE)

CLIENTS – Member firms of MMAC. COSBE serves members employing 1-300 individuals.

SERVICES
- Opportunities for interchange and support through CEO Roundtables
- Networking and Promotion through the Future 50 program
- Communication on issues
- Interaction with state and local government

ACCESS TO CAPITAL/GRANTS – None

FEES – Annual membership dues are based on size. Minimum $650 per year

Contact: Hilda Heglund, COSBE Executive Director
756 N. Milwaukee Street
Milwaukee, WI 53202
(414) 287-4100, fax (414) 271-7753

MILWAUKEE INDIAN ECONOMIC DEVELOPMENT AGENCY, INC. (MIEDA, INC.)

CLIENTS – Any and all disadvantaged individuals with an emphasis on Native Americans.

SERVICES
- Technical assistance for start-up and existing businesses
- Information and referral
- Publishes the “Tribal Tribune”
- Consultation
- Business Plans for eligible clients
- Community development projects

ACCESS TO CAPITAL/GRANTS – Assistance

FEES – None

Contact: Kathy Cain, Executive Director
1014 S. 5th Street
Milwaukee, WI 53204
(414) 383-8363 (414) 383-5011
MILWAUKEE MINORITY CHAMBER OF COMMERCE

CLIENTS – Focus on African-American business community, however all persons served.

SERVICES
- Business technical assistance and advocating
- Networking

ACCESS TO CAPITAL/GRANTS – Facilitate loans and grants from all available sources

FEES – Vary

Contact: J. Paul Jordan, President
509 W. Wisconsin Avenue
Milwaukee, WI 53203
(414) 226-4105

MILWAUKEE URBAN LEAGUE – MINORITY CONTRACTORS INVOLVEMENT PROJECT

CLIENTS – Minority/disadvantaged building contractors.

SERVICES
- Cost estimation
- Computer training on bid packaging
- Time and cost breakdown analysis
- Business plans

ACCESS TO CAPITAL/GRANTS – Referral to loan sources

FEES – None

Contact: Ray Harmon or Ayana Bufford
2800 W. Wright Street
Milwaukee, WI 53210
(414) 374-5850
MILWAUKEE WORLD TRADE ASSOCIATION

CLIENTS – Membership required, must be active/interested in international business. Interested in expanding knowledge base and contacts in international businesses.

SERVICES
- Education, seminars and newsletter
- Networking, social group of persons in international business, dinner meetings with national/international speakers, and social events, ethnic dinners
- Membership Directory
- International Trade Conference in May

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – $85 per company for one person in the Directory, sliding scale for more listings. Membership year is June through May.

Contact: Peter Beitzel, Executive Director
756 N. Milwaukee Street
Milwaukee, WI 53202
(414) 287-4141, fax (414) 271-7753

NONPROFIT CENTER OF MILWAUKEE, INC

CLIENTS – Non-profit organizations in the greater Milwaukee area.

SERVICES
- General support of non-profit organizations through curriculum, resources and consultation
- Proposal development, management and evaluation
- Board development and strategic planning
- A range of demographic and other data services are available through the Neighborhood Data Center program

ACCESS TO CAPITAL/GRANTS – None

FEES – Subsidized by program support form the United Way and Community Development Block Grants

Contact: 2819 W. Highland
Milwaukee, WI 53208
(414) 344-3933
PORT OF MILWAUKEE

CLIENTS – Any type of business.

SERVICES
• Assisting Wisconsin businesses in developing their import or export markets
• Transportation marketing, domestic and international
• Trade development including a resource center and overseas contacts

ACCESS TO CAPITAL/GRANTS – Referral to appropriate sources

FEES – None

Contact: Kenneth J. Szallai
2323 S. Lincoln Memorial Drive
Milwaukee, WI 53207
(414) 286-3511, fax (414) 286-8506

PROJECT EQUALITY OF WISCONSIN, INC.

CLIENTS – Business and non-profit organizations.

SERVICES
• EEO validation/racism/sexual harassment/cultural diversity and specialized training for businesses and organizations

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – According to training need and ability to pay $500 to $1,000 + per day for specialized workshop

Contact: Betty Thompson, Executive Director
1442 N. Farwell Avenue, Suite 210
Milwaukee, WI 53202
(414) 272-2642
SOUTHEASTERN WISCONSIN REGIONAL PLANNING COMMISSION (SEWRPC)

CLIENTS – Local units of government and non-profit organizations in Kenosha, Milwaukee, Ozaukee, Racine, Walworth, Washington and Waukesha counties.

SERVICES
- Official area wide comprehensive planning agency for the southeastern region of the state
- Provides basic information and planning services necessary to solve problems that transcend boundaries and fiscal capabilities of the local units of government
- Prepares long-range plans for physical development, with an emphasis on plans for land use and supporting transportation, utilities, community facilities and economic development
- Economic development assistance
- Coordination of economic development plans, programs and projects, preparation of economic development data, comprehensive economic development plans, federal and state applications and grant awards.

ACCESS TO CAPITAL/GRANTS – Assistance with grant and loan applications

FEES – Vary, some are free, some are on a case-by-case basis

Contact: John Meland, Chief Economic Development Planner
916 East Avenue, P.O. Box 1607
Waukesha, WI 53187-1607
(262) 547-6721, fax (262) 547-1103

WISCONSIN ELECTRIC POWER COMPANY- ECONOMIC DEVELOPMENT

CLIENTS – New or existing businesses locating or expanding in Wisconsin.

SERVICES
- Will conduct site and building searches
- Provides community economic profiles in its service area
- Will conduct data research and compile sample electric and gas bills
- Provides information and resources for business attraction and retention

ACCESS TO CAPITAL/GRANTS – Not applicable

FEES – None

Contact: Penny Scheuerman, Community Development Manager
231 W. Michigan Street, P.O. Box 2046
Milwaukee, WI 53201
(414) 221-3018, fax (414) 221-3853, penny.scheuerman@wepco.com
www.wisconsinelectric.com
MILWAUKEE COUNTY AND ORGANIZATIONS

AVENUES WEST ASSOCIATION

CLIENTS – Business and residents of neighborhood, or those moving into neighborhood.

SERVICES
  • Assistance to current businesses or those wishing to move into the area

FEES – Vary

CONTACT: June Moberly
2040 W. Wisconsin Avenue
Milwaukee, WI 53233
(414) 449-9119, email: avewest@execpc.com

BAYVIEW BUSINESS ASSOCIATION

CLIENTS – Business and residents of neighborhood, or those moving into neighborhood.

SERVICES
  • Assistance to current businesses or those wishing to move into the area
  • Business to Business Connections
  • Promoting the Bay View Area

FEES – Vary

CONTACT: Mike Krolick, President
2701 S. Kinnickinnic Avenue
Milwaukee, WI 53207
(414) 482-4800 email: MI098896@execpc.com

BRADY STREET BUSINESS IMPROVEMENT DISTRICT

CLIENTS – Business and residents of neighborhood, or those moving into neighborhood.

SERVICES
  • Assistance to current businesses or those wishing to move into the area

FEES – Fees are part of your property tax assessments

CONTACT: Juliwy Kohler
1224 E. Brady Street
Milwaukee, WI 53202
email: julilywk@aol.com
CHAMBER OF COMMERCE – CUDAHY

CLIENTS – Businesses & Community.

SERVICES
- Scholarship Program
- Raffle & Calendar Fundraiser

FEES – $50 to $200

CONTACT: Chris Pawlak, President
3569 E. Barnard Avenue
Cudahy, WI 53110
(414) 483-3615, fax (414) 486-9918, www.cudahychamber.com

CHAMBER OF COMMERCE – OAK CREEK

CLIENTS – Businesses.

SERVICES
- Health Expo
- Career Expo

FEES – Membership Dues

CONTACT: Jenny Polachowski
8580 S. Howell Avenue
Oak Creek, WI 53154
(414) 768-5845, fax (414) 570-0461

SOUTH MILWAUKEE ASSOCIATION OF COMMERCE

CLIENTS – Businesses.

SERVICES
- Promote Members’ businesses/Promote shopping in Community
- Business Card Exchange/Seminars & Workshops
- Street Beautification Programs/City Directory & Map

FEES – 1-10 employees/Individuals $70, 11-49 Employees $100, Home-based Business $45

CONTACT: Robert Pfeiffer, President
2424 15th Avenue, P.O. Box 207
South Milwaukee, WI 53172
(414) 762-2222, ext 141 fax (414) 768-9505
CHAMBER OF COMMERCE –WAUWATOSA AREA

CLIENTS – Businesses.

SERVICES
• Promote member businesses, provide contacts, networking opportunities

FEES – Membership dues vary on the size of the company

CONTACT: Sharon Scaccia, Executive Director
909 N. Mayfair Road, Suite 201
Wauwatosa, WI 53226
(414) 453-2330, fax (414) 453-2336

COMMUNITY DEVELOPMENT BLOCK GRANT ADMINISTRATORS

CLIENTS: Not-for Profit Organizations.

SERVICES: Grants and loans for business and job creation, neighborhood renovation and elimination of blight.

CONTACTS: 

City of Milwaukee – CDBG
Juanita Hawkins, Program Director
City Hall – 200 E. Wells
Milwaukee, WI 53202
(414) 286-3842, fax (414) 286-5003

Milwaukee County Housing & Community Development
Nancy Olson, Director
Courthouse Annex
907 N. 10th Street, Room 310
Milwaukee, WI 53233
(414) 278-4899, fax (414) 223-1850

City of Wauwatosa – CDBG
Gordon Rozmus, Director of Planning
City Hall – 7725 W. North Avenue
Wauwatosa, WI 53213
(414) 479-8957, fax (414) 471-8414

City of West Allis – CDBG
John Stibal, Director of Development
City Hall – 7525 W. Greenfield Avenue
West Allis, WI 53214
(414) 302-8462, fax (414) 302-8401
COMMUNITY ENTERPRISES OF GREATER MILWAUKEE, LTD

CLIENTS – Residents of Milwaukee’s Central City.

SERVICES
• Business Development Center with affordable office and meeting space
• Internet access and computer training
• Business Plan Development and Business Financing
• Sales and Marketing Support

FEES – None

CONTACT: William H. Lock, Executive Director
3118 N. Teutonia Avenue
Milwaukee, WI 53206
(414) 265-2346, fax (414) 265-0278

EASTSIDE BUSINESS IMPROVEMENT DISTRICT

CLIENTS – Business and residents of neighborhood, or those moving into neighborhood.

SERVICES
• Assistance to current businesses or those wishing to move into the area

FEES – Vary

CONTACT: Jim Plaisted, Executive Director
2431 N. Murray Avenue
Milwaukee, WI 53211
email: esidebid@milwpc.com

EAST TOWN ASSOCIATION

CLIENTS – Businesses within established neighborhood.

SERVICES
• Promote the East Town area, through a free Thursday night concert series during the summer months, a Farmer’s Market, 4 Gallery Nights per year and the annual Bastille Days Festival

FEES – Membership fees vary from $150 to $500 dependent on the business’ size

CONTACT: 770 N. Jefferson Street
Milwaukee, WI 53202
(414) 271-1416, fax (414) 271-6401, email: jwoods @easttown.com
ESPERANZA UNIDA, INC.

CLIENTS – Any unemployed or dislocated workers with a special focus on the Hispanic Community.

SERVICES
- Occupation training services/job placement assistance, including auto mechanic, construction apprenticeship, welding, printing, customer service and day care programs
- Day Care services
- Worker compensation counseling programs/Adult basic educational, ESL & GED preparation
- Spanish Language Bookstore/Family Literacy Program
- Housing rehabilitation/Commercial Construction

FEES – Business operations cost competitive, occupational training free if eligible

CONTACT: Jessenia Ortiz, Student Coordinator
1329 W. National Avenue
Milwaukee, WI 53204
(414) 671-0251, fax (414) 383-7392

FRANKLIN ECONOMIC DEVELOPMENT

CLIENTS – Corporate offices, back offices, light manufacturing businesses and retail/commercial businesses.

SERVICES
- Business development and incentive programs
- Industrial Revenue Bonds, Tax Incremental Financing, & Community Development Authority

ACCESS TO CAPITAL/GRANTS:

CONTACT: Stan Kosmatka, Director
9229 W. Loomis Road
Milwaukee, WI 53132
(414) 425-8034, fax (414) 427-7527
GREATER MITCHELL STREET ASSOCIATION & BUS. IMPROVEMENT DISTRICT

CLIENTS – Residents and businesses within established neighborhood.

SERVICES
• Assistance to businesses in or wishing to locate within the established neighborhood
• Business networking

FEES – Vary

CONTACT: Judi Keller
1717 S 12th Street
Milwaukee, WI 53204
(414) 383-6601

CITY OF GREENFIELD PLANNING & ECONOMIC DEVELOPMENT DEPARTMENT

CLIENTS – Residents and businesses throughout the community.

SERVICES
• Provide guidance and assistance for property owners, builders, developers, etc. who are proceeding with development proposals in the city.

CONTACT: Chuck Erickson, Planning & Economic Development Director
7325 W. Forest Home Avenue
Greenfield, WI 53220
(414) 329-5342, fax (414) 543-9615

HARAMBEE OMBUDSMAN PROJECT

CLIENTS – Anyone.

SERVICES
• Job placement, job training, housing rehabilitation, intervention for youth, block clubs, advocacy for neighborhood residents, senior citizen council case management for youth AODA and Group home for males AODA treatment (10 beds).

FEES – None

CONTACT: Sherman L. Hill, Executive Director
335 W. Wright Street
Milwaukee, WI 53212
(414) 264-7822, fax (414) 264-0846
HISTORIC KING DRIVE BUSINESS IMPROVEMENT DISTRICT (B.I.D.)

CLIENTS – Any institution interested in affecting positive change in the Historic King Drive area.

SERVICES
- Association of businesses, resident groups, local organizations and public agencies working to stimulate and encourage the growth and economic revitalization of the Dr. Martin Luther King Jr. Drive District
- Work to establish a positive image for the Historic King Drive area

FEES – Not applicable

CONTACT: Bryan Haywood, Executive Director
          2745 North Martin Luther King Jr. Drive
          Milwaukee, WI 53212
          (414) 265-5141, fax (414) 265-5143, email: Kingdrivebid@aol.com

HISTORIC THIRD WARD ASSOCIATION

CLIENTS – Neighborhood residents, businesses, merchants, developers, leasing agents, community organizations, schools, and civic leaders.

SERVICES
- Encourage business retention, expansion and recruitment in the local area
- Real estate listing
- Joint promotional and marketing efforts for neighborhood businesses

FEES – Membership fees range from $50 to $250

CONTACT: Nancy O’Keefe, Executive Director
          219 N. Milwaukee Street, Floor 2
          Milwaukee, WI 53208
          (414) 273-1173, email: okeefe@historicthirdward.org
INNER CITY REDEVELOPMENT CORPORATION

CLIENTS – Business owners in the King Drive Area.

SERVICES

- Renovation of King Drive Area
- Leasing, development and rehabilitation of commercial space and buildings
- Development of affordable residential rental homes

ACCESS TO CAPITAL/GRANTS: Grants for redevelopment of buildings

CONTACT: J. Allen Stokes, Executive Vice President
2209 N. Martin Luther King Drive, Suite 4
Milwaukee, WI 532012
(414) 265-2905, fax (414) 265-1177

JOB SERVICE CENTERS FOR MILWAUKEE COUNTY

CLIENTS – Individuals and businesses.

SERVICES

- Job training
- Applicant pools

CONTACTS:

Central City Initiative
2821 N. 4th Street, Suite 202
Milwaukee, WI 53212-2350
(414) 263-8720, fax (414) 263-8765

Milwaukee Job Center - North
2800 W. Capitol Drive
Milwaukee, WI 53216
(414) 873-6400, fax (414) 449-5740

Milwaukee North Job Service
6087 N. Teutonia Avenue
Milwaukee, WI 53209
(414) 438-2065, fax (414) 438-2007

Milwaukee South Job Service
6817 W. Morgan Avenue
Milwaukee, WI 53220
(414) 546-6800, fax (414) 546-6803
MILWAUKEE COUNTY cont.

LISBON AVENUE NEIGHBORHOOD DEVELOPMENT (LAND)

CLIENTS – Those living in the area of 27th Street to Sherman Boulevard to Vliet Street to North Avenue.

SERVICES
- Construction/training PGM
- Neighborhood safety
- Lisbon Avenue Health Care Center
- Job placement/new business development
- Home ownership promotion/home weatherization

ACCESS TO CAPITAL/GRANTS: Varies

FEES: Vary

CONTACT: Darryl Johnson
1952 N. 36th Street
Milwaukee, WI 53208
(414) 344-1214, fax (414) 344-4883, email: office@landcdc.org

MIDTOWN NEIGHBORHOOD ASSOCIATION

CLIENTS – Business and residents of neighborhood, or those moving into neighborhood.

SERVICES
- Assistance to current businesses or those wishing to move into the area

FEES – free

CONTACT: Ralph Beverly, Executive Director
2501 W. Galena Street
Milwaukee, WI 53205
(414) 342-6656 email: juliamtna@ameritech.net
CITY OF MILWAUKEE – DEPARTMENT OF CITY DEVELOPMENT

CLIENTS – City of Milwaukee residents, business owners, not-for profit organizations, real estate developers and other governmental agencies, boards and commissions.

SERVICES
• Provide economic development business assistance including; business financing, development zone certification, bonding through the Redevelopment Authority, assemble and clean-up brownfield sites, advise and assist business improvement districts, tax incremental financing
• Market Milwaukee as a business location and operate Milwaukee’s Mainstreets Program
• Provide comprehensive long-range planning for the City/Promote and support historic preservation
• Administer the zoning code/Issue building permits and approve development plans
• Provides funds for storefront renovations in designated areas and provides information on historic preservation and tax credits (Rhonda Manuel – 286-2037)

ACCESS TO CAPITAL/GRANTS: Loans are available to eligible applicants including: SBA 504 Debenture (long-term, fixed-rate), Second mortgage, Target loan program, Capital Access Program, Development Zone Program (tax credits combined with low-interest loans), Tax-exempt industrial revenue bonds, infrastructure programs, Targeted commercial development funds, Façade grants, Tax incremental financing

FEES: Vary

CONTACT: Julie Penman
809 N. Broadway
Milwaukee, WI 53202
(414) 286-5800, fax (414) 286-5467, email: jpenma@mkedcd.org
CITY OF MILWAUKEE – EQUAL OPPORTUNITIES ENTERPRISE PROGRAM

CLIENTS – Certified Disadvantaged Businesses.

SERVICES
• Counseling and information for minority, disadvantaged and women-owned businesses regarding City of Milwaukee contracts.
• Monitors City’s departments to ensure compliance with DBE legislation

ACCESS TO CAPITAL/GRANTS: Revolving loan Program – awarded on city contract for up to 25% of contract up to $35,000
Performance Bond Program – City provides letter of credit to boost DBE’s bond collateral

FEES: None for revolving loan program, small fee for other program.

CONTACT:
City Hall, Room 101, 200 E. Wells Street
Milwaukee, WI 53202
(414) 286-5553, fax (414) 286-8752

CITY OF MILWAUKEE – MILWAUKEE ECONOMIC DEVELOPMENT CORPORATION – DEPARTMENT OF CITY DEVELOPMENT

CLIENTS – Small businesses in the City of Milwaukee or the metro Milwaukee area. Net worth must be under $6 million and average net income under $2 million. Clients must also have bank financing, private investment and security for loan.

SERVICES
• Provides financing for small businesses

ACCESS TO CAPITAL/GRANTS: Loans range for $10,000 to $750,000

FEES: Not applicable

CONTACT:
David Latona
809 N. Broadway – P.O. Box 324
Milwaukee, WI 53201
(414) 286-5840, fax (414) 286-5778
CITY OF MILWAUKEE – MILWAUKEE REDEVELOPMENT AUTHORITY

CLIENTS – Businesses, developers, and not-for profit organizations.

SERVICES
• Financing tool for housing and economic development initiatives in the City
• Purchase blighted properties for redevelopment
• Prepare and implement comprehensive plans to guide land use and reinvestment

ACCESS TO CAPITAL/GRANTS: Referrals and assistance to appropriate parties

FEES: Not applicable

CONTACT: Gregory Shelko, Executive Director - Secretary
809 N. Broadway, P.O. Box 324
Milwaukee, WI 53202
(414) 286-5820, fax (414) 286-5467, email: gshelk@mkedcd.org

MILWAUKEE COMMUNITY SERVICE CORPS

CLIENTS – City of Milwaukee residents, aged 18 – 23. Must be living at or below 150% of the federal poverty level. Minimum of 25% of corps must be female.

SERVICES
• Non-profit training and employment agency
• Available to do special construction project for not-for profit organizations
• 8-10 hours required on education

ACCESS TO CAPITAL/GRANTS: Not applicable

FEES: Not applicable

CONTACT: Antonio Perez/Christopher Litzaw
P.O. Box 92051, 1150 E. Brady Street
Milwaukee, WI 53202
(414) 276-6272, fax (414) 276-7330
MILWAUKEE COUNTY – ECONOMIC DEVELOPMENT DIVISION

CLIENTS – Existing and potential businesses.

SERVICES
- Small business video clinic – 13 videos on entrepreneurship, business plans, capital, buying franchises, etc.
- Assistance in accessing grants for job training

ACCESS TO CAPITAL/GRANTS: Economic Development Fund $200,000 in grants available

FEES: Free

CONTACT: David Zepecki
901 N. 9th Street, Room 307-C
Milwaukee, WI 53233
(414) 278-4905, fax (414) 223-1863

MILWAUKEE COUNTY – OFFICE OF DISADVANTAGED BUSINESS DEVELOPMENT/ CERTIFICATION PROGRAM

CLIENTS – Businesses in which 51% of the business is owned, controlled and managed by a minority woman or disadvantaged member and whose gross receipts are within the SBA size guidelines.

SERVICES
- Providing Joint Certification for Minority Business seeking to do business with the Milwaukee County on federally and locally funded projects/contracts

ACCESS TO CAPITAL/GRANTS – Low interest loans available to certified MBE, WBE and DBE’s awarded county contracts

FEES – Nominal Fees

Contact: Mildred Hyde-Demoze
City Campus, 8th Floor-Suite 830
Milwaukee, WI 53208
(414) 278-4747, fax (414) 223-1902
MILWAUKEE DOWNTOWN BUSINESS IMPROVEMENT DISTRICT

CLIENTS – Business and residents of neighborhood, or those moving into neighborhood.

SERVICES
• Assistance to current businesses or those wishing to move into the area
• Clean Sweep Ambassadors, Graffiti Removal Team, Landscape Crew and Public Service Ambassadors
• Promotes and advertises the Downtown as a place to visit, work, play or live
• Funds and manages the Milwaukee Holiday Lights Festival

FEES – Vary

CONTACT: Beth Nicols, Executive Director
600 W. Wisconsin Avenue
Milwaukee, WI 53203
(414) 220-4700, fax 220-4710 email: beth@milwaukeedowntown.com

NORTHEAST MILWAUKEE INDUSTRIAL DEVELOPMENT CORPORATION, INC.
(NMIDC)

CLIENTS – Businesses located in and around the Riverworks Industrial Center or those willing to locate there. All residents in the Milwaukee area seeking jobs and/or skills training.

SERVICES
• Provide technical assistance to businesses
• Market and promote the Riverworks Retail and Industrial Center
• Develop and Market Real Estate
• Provide job training and placement services to businesses and residents

ACCESS TO CAPITAL/GRANTS: Aware of all public and private programs that provide access to capital

FEES: Services are free. Business are encouraged to support the organization by joining and paying a yearly membership fee based on the company size

CONTACT: George Christenson, Executive Director
303 E. Vienna Avenue
Milwaukee, WI 53212
(414) 906-9650, fax (414) 906-9646, email: georgec@nmidc.org
NORTHWEST SIDE COMMUNITY DEVELOPMENT CORPORATION

CLIENTS – For profit businesses that are located in Metro Works – 5150 N. 32nd Street.

SERVICES
  • Provides services tied to business retention and expansion in Metro Works Incubator
  • Assists businesses get established at site
  • Assistance with accounting, management and clerical functions

ACCESS TO CAPITAL/GRANTS: None

FEES: None

CONTACT: Howard Snyder, Director
          3718 W. Lancaster Avenue
          Milwaukee, WI 53209
          (414) 438-8300 or 438-8310 fax (414) 438-8305 or 438-8315

CITY OF OAK CREEK – DEPARTMENT OF COMMUNITY DEVELOPMENT

CLIENTS – Residents and businesses.

SERVICES
  • Provides assistance to businesses wanting to expand or locate within Oak Creek

ACCESS TO CAPITAL/GRANTS: None

CONTACT: Paul E. Milewski, Director
          8640 S. Howell Avenue
          Oak Creek, WI 53154
          (414) 768-6526, fax (414) 768-9587

OAKLAND AVENUE BUSINESS IMPROVEMENT DISTRICT

CLIENTS – Business and residents of neighborhood, or those moving into neighborhood.

SERVICES
  • Assistance to current businesses or those wishing to move into the area

FEES – Vary

CONTACT: Jim Plaisted
          1737 N. Palmer Street
          Milwaukee, WI 53212
OAKLAND AVENUE MERCHANTS ASSOCIATION

CLIENTS – Business and residents of neighborhood, or those moving into neighborhood.

SERVICES
  • Assistance to current businesses or those wishing to move into the area

FEES – Vary

CONTACT: Clark Kaufman
2915 N. Oakland Avenue
Milwaukee, WI 53211
email: cgprint@execpc.com

PRIVATE INDUSTRY COUNCIL OF MILWAUKEE COUNTY

CLIENTS – Businesses, not-for-profit organizations and individuals searching for employment in Milwaukee County. *Income eligibility requirements specified in the funding sources.*

SERVICES
  • Administers federal and state employment and training funds
  • Serves as the Contract Administrator for Milwaukee County in the State’s welfare reform initiative, Wisconsin Works (W-2) program.
  • Oversees the implementation of “one-stop” job centers in the Milwaukee Job Center Network throughout Milwaukee County

ACCESS TO CAPITAL/GRANTS: Federal and state job training dollars & foundation grants for special projects

FEES: None

CONTACT: Jared Randle
101 W. Pleasant Street, Suite 104
Milwaukee, WI 53212
(414) 225-2360, fax (414) 225-2375
RIVERWORKS BUSINESS IMPROVEMENT DISTRICT

CLIENTS – Property owners and/or business tenants within the Riverworks Business Improvement District.

SERVICES
- Capitol Drive Streetscape project
- Fence painting program
- Graffiti removal and clean-up crews
- Marketing and promotions
- Holiday Lighting

ACCESS TO CAPITAL/GRANTS: Business and Property Owner Grant Program for façade and site improvements.

FEES: BID assessment

CONTACT: George Christenson, Executive Director
303 E. Vienna Avenue
Milwaukee, WI 53212
(414) 906-9650, fax (414) 906-9646, email: georgec@nmidc.org

SHERMAN PARK COMMUNITY ASSOCIATION, INC.

CLIENTS – Small businesses located within the Sherman Park area – bounded by 30th Street, 60th Street, Capitol Drive and North Avenue.

SERVICES
- Business advocacy
- Financing/information on resources
- Job creation and retention
- Technical assistance

ACCESS TO CAPITAL/GRANTS: Referral to appropriate sources

FEES: None

CONTACT: Gary Kallas
3526 W. Fond du Lac Avenue
Milwaukee, WI 53216
(414) 444-9803, fax (414) 444-9813
SOUTH COMMUNITY ORGANIZATION

CLIENTS – Area residents.

SERVICES
• Support groups, health screening and seminars
• Low interest home improvement loan counseling and acquisition and rehabilitation of property for resale to owner occupants & coop living
• Provides referral directories listing agencies and groups, quarterly newsletter, walk-in and telephone referral information
• Family financial counseling & home buyers seminars for first-time home buyers

ACCESS TO CAPITAL/GRANTS: Not applicable

FEES: None

CONTACT: Michael Brever
1635 S. 8th Street
Milwaukee, WI 53204
(414) 643-7913, fax (414) 643-5972

SOUTH MILWAUKEE COMMUNITY DEVELOPMENT AUTHORITY

CLIENTS – Businesses.

SERVICES
• Provides assistance to businesses located or wanting to locate within South Milwaukee

ACCESS TO CAPITAL/GRANTS: Not at this time

FEES: None

CONTACT: Tammy La Borde, City of South Milwaukee
2424 15th Avenue
South Milwaukee, WI 53172
(414) 762-2222, fax (414) 768-8068
THIRTIETH STREET INDUSTRIAL CORRIDOR CORPORATION

CLIENTS – Industries in or wishing to locate in the part of the 30th Street Industrial Corridor between North Avenue and Congress Street and Highland Avenue, 35th to 20th Street.

SERVICES
- Technical support to companies to promote business retention and expansion in the Corridor
- Marketing the 30th Street Corridor
- Educational and informational activities
- Job placement assistance
- Brownfield redevelopment assistance

ACCESS TO CAPITAL/GRANTS: Assistance with grant applications, currently funded by CDBG and private sources

FEES: Dependant on specific situations. Many services are free.

CONTACT: Joe Taylor
3020 W. Vliet Street
Milwaukee, WI 53208
(414) 934-8480, fax (414) 934-8491, www.30thstreeticc.org

VILLARD AVENUE BUSINESS ASSOCIATION

CLIENTS – Business and residents of neighborhood, or those moving into neighborhood.

SERVICES
- Assistance to current businesses or those wishing to move into the area

FEES – Vary

CONTACT: Bruce Sutherland
P.O. Box 90404, 3400 W. Villard Avenue
Milwaukee, WI 53209
email: a00029a@acehardware.com
VILLARD AVENUE BUSINESS IMPROVEMENT DISTRICT

CLIENTS – Business and residents of neighborhood, or those moving into neighborhood.

SERVICES
- Assistance to current businesses or those wishing to move into the area

FEES – Vary

CONTACT: Una Vanduvall, Economic Development Specialist
C/o NW Side Community Development Corporation
3718 W. Lancaster Avenue
Milwaukee, WI 53209
email: aflad@nwsdc.org

WALKER'S POINT DEVELOPMENT CORPORATION

CLIENTS – Individuals.

SERVICES
- Purchase property and rehabilitate housing
- Home buyers counseling
- Assists low-income families purchase homes

ACCESS TO CAPITAL/GRANTS: Not applicable

FEES: Small fee for processing credit reports, approximately $15 per report

CONTACT: Denise Wise, Executive Director
914 S. 5th Street
Milwaukee, WI 53204
(414) 645-9222, fax (414) 645-9386
email WPDC@WPDC.ORG
WAUWATOSA ECONOMIC DEVELOPMENT CORPORATION

CLIENTS – Businesses or residents located in Wauwatosa.

SERVICES
- Revolving Loan Fund Program
- Business Assistance
- Wauwatosa Façade Improvement Program
- Business Attraction and Retention programs
- Redevelopment assistance

ACCESS TO CAPITAL/GRANTS: Loan Program and Façade Improvement Program (Grants)

FEES: Vary

CONTACT: Dave Geishardt
2401 N. Mayfair Road, Suite 20
Wauwatosa, WI 53226
(414) 259-9915, fax (414) 259-9920
email wedc@wauwatosa-wedc.org

WEST ALLIS BUSINESS IMPROVEMENT DISTRICT

CLIENTS – Residents, business owners and not-for profit organizations with the designated neighborhood.

SERVICES
- Provides assistance to businesses wishing to locate or located within the designated neighborhood

ACCESS TO CAPITAL/GRANTS: CDBG funds

CONTACT: Jim Herbst
7247 W. Greenfield Avenue
West Allis, WI 53214
(414) 302-8463, fax (414) 302-8401, email: jherbst@ci.westallis.wi.us
WEST END COMMUNITY ASSOCIATION

CLIENTS – Residents and business owners within the designated neighborhood.

SERVICES
- Small Business Assistance/Commercial Corridor Development/Creating Development Collaborations
- Neighborhood Strategic Planning/Community Organizing
- Major Housing Rehab for Low-income Homeowners/Landlord Compacts/Minor Home Repair and Paint Program

ACCESS TO CAPITAL/GRANTS: Resource Referral Available

CONTACT: Sally Maddick, Executive Director, Theo Libscomb, Community Dev. Director
3034 W. Wisconsin Avenue
Milwaukee, WI 53208
(414) 933-2080, fax (414) 933-7163, westend@milwpc.com

WEST NORTH AVENUE BUSINESS IMPROVEMENT DISTRICT

CLIENTS – Business and residents of neighborhood, or those moving into neighborhood.

SERVICES
- Assistance to current businesses or those wishing to move into the area

FEES – Vary

CONTACT: Barbara Szymanski
5020 W. North Avenue
Milwaukee, WI 53208
(414) 372-1999 email: barbmhbc@netscape.net

WESTOWN ASSOCIATION

CLIENTS – Residents and business owners

SERVICES
- Business recruitment and assistance
- Promotions, events and marketing
- Transportation and parking planning

ACCESS TO CAPITAL/GRANTS: Indirectly – liaison to other sources

CONTACT: Stephanie L. Otto
KENOSHA COUNTY PROGRAMS AND ORGANIZATIONS

CITY OF KENOSHA – DEPARTMENT OF COMMUNITY DEVELOPMENT – COMMUNITY BLOCK GRANT ADMINISTRATION

CLIENTS – Residents, business owners and not-for profit organizations.

SERVICES
• City Planning
• Historic Preservation
• Community Development Block Grant Administration
• Redevelopment Assistance

ACCESS TO CAPITAL/GRANTS: CDBG funds available

CONTACT: Ray Forgianni, Director
625 52nd Street
Kenosha, WI 53140
(262) 653-4030, fax (262) 653-4045

KENOSHA AREA BUSINESS ALLIANCE, INC.

CLIENTS – Business owners or individuals. Looking to expand, relocate, or start a business.

SERVICES
• Liaison between business and governmental agencies at the local, state and federal levels
• Assists in packaging loan requests
• Obtains referrals to agencies providing job training, business counseling and technical assistance
• Assist in finding suitable land and/or buildings for lease or sale
• Demographic information or business information
• Training and technical assistance to clients

ACCESS TO CAPITAL/GRANTS: Kenosha Area Business Alliance offers a variety of loan programs at the local, state and federal levels to individuals/companies that meet certain criteria and offers manpower programs

FEES: Membership dues depending on size of business, loans origination fees (1/2 to 1 point)

CONTACT: John Bechler, President
KENOSHA COUNTY JOB CENTERS

CLIENTS – Individuals and businesses.

SERVICES
• Job training
• Applicant pools

CONTACTS: Kenosha County Job Center
8600 Sheridan Road
Kenosha, WI 53143
(262) 697-4500
OZAUKEE COUNTY PROGRAMS AND ASSOCIATIONS

CHAMBER OF COMMERCE – CEDARBURG CHAMBER & VISITORS CENTER

CLIENTS – Businesses.

SERVICES
• Chamber of Commerce – Business Assistance Services
• Convention & Visitors Bureau – Tourism Assistance

FEES – Not applicable

CONTACT: Patty Gallun, Executive Director
W63 N64 Washington Avenue, P.O. Box 104
Cedarburg, WI 53012
(262) 377-9620, fax

CHAMBER OF COMMERCE – GRAFTON AREA

CLIENTS – Businesses.

SERVICES
• Business networking/Business After Hours events/Bi-monthly newsletter
• Association Long distance discount plan/ Group Insurance
• Business Referrals/Business & Community Directory/Sponsorship of local events

FEES – Business dues are based on the number of employees/Non-profit organizations $75

CONTACT: Nancy Hundt, Executive Director
1111 Broad Street, Box 132
Grafton, WI 53024
(262) 377-1650, fax (262) 375-7087, email: graftonadmin@grafton-wi.org

CHAMBER OF COMMERCE – KEWASKUM AREA

CLIENTS – Businesses.

SERVICES
• Business to community co-operative services and functional festivals, i.e. Christmas Parade, Annual Golf Outing, Spring Appreciation Dinner & Fall Family Festival
• Informative business aspects communication and internet advantages

FEES – $80 year

CONTACT: Kevin Stautz, President
Box 300
CHAMBER OF COMMERCE – PORT WASHINGTON

CLIENTS – Businesses.

SERVICES
• Business Networking
• Business Referrals

FEES – Based on Employees

CONTACT: Mary Monday, Executive Director
126 E. Grand Avenue, P.O. Box 514
Port Washington, WI 53074
(262) 284-0900, fax

EDGE, INC.

CLIENTS – Businesses.

SERVICES
• Provides Assistance to businesses wishing to relocate to Grafton
• Business Retention Activities

ACCESS TO CAPITAL/GRANTS – Not currently

CONTACT: Bruce McIlnay, President
101 Falls Road, Suite 603
Grafton, WI 53024
(262) 376-1287, fax (262) 376-1289

FREDONIA INDUSTRIAL DEVELOPMENT COMMITTEE

CLIENTS – Businesses.

SERVICES
• Assistance to businesses wishing to relocate or expand in Fredonia

ACCESS TO CAPITAL/GRANTS – None

FEES – Not applicable
CONTACT: Donald Dohrwardt, President
416 Fredonia Avenue, P.O. Box 159
Fredonia, WI 53021
(262) 692-9125, fax (262) 692-2883

OZAUKEE COUNTY cont.

OZAUKEE COUNTY JOB CENTERS

CLIENTS – Individuals and businesses.

SERVICES
• Job training
• Applicant pools

CONTACTS:
Hartford Job Center
666 Grand Avenue
Hartford, WI 53027
(262) 673-2324,

Ozaukee County Job Center
7269 Highway 60
Cedarburg, WI
(262) 376-4120, fax (262) 376-4125

CITY OF PORT WASHINGTON – ECONOMIC DEVELOPMENT

CLIENTS – Businesses, CDA, Economic Development Committee.

SERVICES
• Ombudsman, Staff person
• Assistance to businesses wishing to relocate or start-up in Port Washington, additionally assistance to current businesses who wish to expand

ACCESS TO CAPITAL/GRANTS – Revolving Loan Fund

FEES – Yes

CONTACT: Mary Kay Buratto, AICP, City of Port Washington
100 W. Grand Avenue, P.O. Box 307
Port Washington, WI 53074
(262) 284-2600 ext 1017, fax (262) 284-7669, email: portplng@execpc.com
RACINE COUNTY PROGRAMS AND ORGANIZATIONS

CITY OF BURLINGTON – ECONOMIC DEVELOPMENT

CLIENTS – Businesses.

SERVICES
• Assistance to businesses wishing to relocate or expand within the City of Burlington

ACCESS TO CAPITAL/GRANTS – Revolving Loan Fund Program, Tax Incremental Financing District

FEES – Not applicable

CONTACT: David Torgler, City Administrator
300 N. Pine Street
Burlington, WI 53105-1435
(262) 763-7996, fax (262) 763-3474

CITY OF RACINE – DEPARTMENT OF CITY DEVELOPMENT

CLIENTS – Businesses.

SERVICES
• Community Development Block Grant Administration

FEES – None

CONTACT: Richard Linsmeier
730 Washington Avenue, #306
Racine, WI 53403
(262) 636-9151, fax (262) 636-9298
RACINE COUNTY ECONOMIC DEVELOPMENT CORPORATION

CLIENTS – Businesses and Communities.

SERVICES
• Business attraction/retention, business financing programs, workforce development programs, land/building inventory for Racine County, community development, general information for relocating to Racine County

ACCESS TO CAPITAL/GRANTS – RCEDC is an intermediary to a number of State and federal business financing programs.

FEES – RCEDC receives a variety of State and federal grants that support our programs. In most cases, services are provided at no cost; however, our business financing programs require various fees for the loan recipient

CONTACT: Gordon Kacala, Executive Director
4701 Washington Avenue, Suite 215
Racine, WI 53406
(262) 638-0234, fax (262) 638-0250, email: rcedc@racinecountyedc.org

RACINE COUNTY JOB CENTER

CLIENTS – Individuals and businesses.

SERVICES
• Job training
• Applicant pools

CONTACT: 1717 Taylor Avenue
Racine, WI 53403
(262) 638-6420
WASHINGTON COUNTY PROGRAMS AND ORGANIZATIONS

CHAMBER OF COMMERCE – SAUKVILLE AREA

CLIENTS – Businesses.

SERVICES
• Promotes enhanced quality of life for Saukville area residents through programs and activities focusing on commercial, industrial, educational and civic development
• Serves as a business resource

FEES – Varies on employee size

CONTACT: Gary Masse, President
P.O. Box 80238
Saukville, WI 53080
(262) 268-1970,

HARTFORD AREA DEVELOPMENT CORPORATION

CLIENTS – Industries and Commerce.

SERVICES
• Recruiting and retaining businesses to provide an expanded employment base
• Develop and redevelop vacant land and buildings

ACCESS TO CAPITAL/GRANTS – Interest free land purchase financing up to 4 years. Private and public economic development financing including Industrial Revenue Bonding

FEES – None

CONTACT: Werner Wolpert, Executive Director
935 W. State Street
Hartford, WI 53027

WASHINGTON COUNTY JOB CENTER

CLIENTS – Individuals and businesses.

SERVICES
• Job seeking assistance for adults and youth
• Employer assistance in hiring, training, retraining and expansion
CONTACTS:  Workforce Development Center of Washington County
333 E. Washington Street, Suite 2000
West Bend, WI 53095
(262) 335-5300, fax (262) 335-5321

WASHINGTON COUNTY  cont.

WEST BEND ECONOMIC DEVELOPMENT CORPORATION

CLIENTS – Businesses.

SERVICES
• Assistance to firms wishing to locate or relocate in West Bend
• Technical Assistance to West Bend firms

ACCESS TO CAPITAL/GRANTS – Access to State and local grant programs

FEES – None

CONTACT:  Betty Pearson, Executive Director
120 N. Main Street, #280
West Bend, WI 53095
(262) 338-2666, fax (262) 338-1771
Waukesha County Programs and Organizations

City of Brookfield - Economic Development Committee

Clients – Businesses and individuals.

Services
- Business Retention and Attraction programs
- Site assistance
- Technical Assistance

Access to Capital/Grants – Façade/Landscaping Matching Grant Program

Fees – None

Contact: Pat Drinen, Economic Development Coordinator
2000 N. Calhoun Road
Brookfield, WI 53005
(262) 796-6694, fax (262) 796-6671

Chamber of Commerce – Greater Brookfield

Clients – Businesses.

Services
- Networking
- Educational programs on business-related issues
- Industrial Council
- Retail Council
- Newsletter and other publications

Fees – Vary due to size of business

Contact: Patti Wallner, Executive Director
405 N. Calhoun Road, Suite 106
Brookfield, WI 53005
(262) 786-1886, fax (262) 786-1959
CHAMBER OF COMMERCE – HARTLAND AREA

CLIENTS – Businesses.

SERVICES
• Business Networking
• Business Promotion

FEES – Varies based on number of employees, gross volume of business and square footage

CONTACT: Penny Weber, Executive Director
140 E. Capitol Drive
Hartland, WI 53029
(262) 367-7059, fax (262) 367-2980

CHAMBER OF COMMERCE AND INDUSTRY – MENOMONEE FALLS

CLIENTS – Businesses.

SERVICES
• Leadership training, business networking, seminars, committees, monthly meetings,
  business to business network, Transportation Management Association, retail assistance,
  government liaison

FEES – Varies based on number of employees

CONTACT: Reed Kammerer, Executive Director
N88 W16621 Appleton Avenue, P.O. Box 73
Menomonee Falls, WI 53051-0073
(262) 251-2430, fax (262) 251-0969, www.menofallschamber.org
CHAMBER OF COMMERCE – MUKWONAGO

CLIENTS – Businesses.

SERVICES
- Networking Opportunities/Special Events
- Resource Directory/Map/Complimentary Web Site Links
- Long Distance Telephone Services/Pre-paid Legal/Membership Card – business discounts

FEES – Fees are based upon the number of employees and type of business

CONTACT: Barb Cowsert, Executive Director
715 Main Street, Suite 100
Mukwonago, WI 53149
(262) 363-7758, fax (262) 363-7730

CHAMBER OF COMMERCE – OCONOMOWOC AREA

CLIENTS – Businesses.

SERVICES
- Provide community relocation information
- Assist with planning conferences and meetings
- Provide networking opportunities to make contacts and learn about Oconomowoc and the surrounding area

FEES – Vary

CONTACT: Jalane Sauer, Executive Director
152 E. Wisconsin Avenue
Oconomowoc, WI 53066
(262) 567-2666, fax (262) 567-3477, chamber@oconomowoc.org
CHAMBER OF COMMERCE – PEWAUKEE

CLIENTS – Businesses.

SERVICES
- Monthly meetings & newsletter, business development, advertising and business directory for members
- Community information and activities for community

FEES – $120 fee for membership, some services have additional fees

CONTACT: Maureen Cannaday, Executive Director
214 Oakton Avenue
Pewaukee, WI 53072
(262) 691-8851, fax (262) 691-0922, email: Pewaukee.cc@excite.com

CHAMBER OF COMMERCE – WAUKESHA AREA

CLIENTS – Businesses.

SERVICES
- Business Networking
- Business Promotion

FEES – Vary

CONTACT: Ann Nischke, Executive Director
223 W. Wisconsin Avenue
Waukesha, WI 53186-4709
(262) 542-4249, fax (262) 542-8068
CITY OF DELAFIELD - ECONOMIC DEVELOPMENT COMMITTEE

CLIENTS – Businesses and individuals.

SERVICES
• Business Retention and Attraction programs
• Site assistance
• Technical Assistance

ACCESS TO CAPITAL/GRANTS – None

FEES – None

CONTACT: Matt Carlson, City Administrator
500 Genesee Street
Delafield, WI 53018
(262) 646-6220, fax (262) 646-6223

VILLAGE OF MENOMONEE FALLS – COMMUNITY DEVELOPMENT AUTHORITY

CLIENTS – Businesses and individuals.

SERVICES
• Loans for business start-ups and expansions
• Grants for architectural design services

ACCESS TO CAPITAL/GRANTS – Loans and grants are limited to the “Village Centre” area of the Village; loans are limited to $15,000 per applicant

FEES – Loan fees include a loan application fee, a loan origination fee and payment of legal and closing costs

CONTACT: William Freisleben
W156 N8480 Pilgrim Road
Menomonee Falls, WI 53051-3140
(262) 532-4271, fax (262) 532-4219, email wfreisleben@menomonee-falls.org
VILLAGE OF MENOMONEE FALLS – DEPARTMENT OF COMMUNITY DEVELOPMENT

CLIENTS – Businesses and individuals.

SERVICES
- Revolving Loan Fund (RLF) loans for business start-ups and expansions
- Assistance to businesses wanting to locate within Menomonee Falls

ACCESS TO CAPITAL/GRANTS – Businesses must be willing to create or retain at least one full-time equivalent job for each $10,000 of RLF monies requested; Loans can range from $5,000 to $100,000 per applicant

FEES – Loan fees include a loan application fee, a loan origination fee and payment of legal and closing costs

CONTACT: William Freisleben
W156 N8480 Pilgrim Road
Menomonee Falls, WI 53051-3140
(262) 532-4271, fax (262) 532-4219, email wfreisleben@menomonee-falls.org

CITY OF MUKWONAGO - ECONOMIC DEVELOPMENT COMMITTEE

CLIENTS – Businesses and individuals.

SERVICES
- Assists in the development of a new industrial park directly off of the I-43 system, including all necessary municipal services and transportation systems.
- Assists businesses interested in locating in Mukwonago

ACCESS TO CAPITAL/GRANTS – Village has revolving loan funds in the amount of $150,000. Referrals are also made to the Waukesha County Revolving Loan Fund

FEES – Loan application has $250 fee

CONTACT: Bernard W. Kahl, MMC, Administrator/Clerk/Treasurer
440 River Crest Court, P.O. Box 206
Mukwonago, WI 53149
(262) 363-6420, fax (262) 363-6425, email: BernieK@centurytel.net
CITY OF NEW BERLIN - ECONOMIC DEVELOPMENT CORPORATION

CLIENTS – Businesses, real estate agencies/brokers, local civic & community organizations.

SERVICES
- Customized CD OM’s containing demographic data & analyses, promotional information and interactive Internet hyperlinks to federal, state and local economic development agencies.
- Site location analysis, drive-time demographic analyses and zoning & development information
- A variety of reports including; a business directory, economic development fact book and a marketing brochure

ACCESS TO CAPITAL/GRANTS – Assistance with grants and public loan programs

FEES – None

CONTACT: Gregory Kessler, AICP
City of New Berlin
3805 S. Casper Drive
New Berlin, WI 53151
(262) 797-2477, fax (262) 780-4605, email: gkessler@newberlin.org

CITY OF Oconomowoc - ECONOMIC DEVELOPMENT CORPORATION

CLIENTS – Businesses.

SERVICES
- Business Retention programs
- Business Attraction programs – assistance to businesses looking to locate in Oconomowoc
- Hotel and Visitor information

ACCESS TO CAPITAL/GRANTS – None

FEES – Not applicable

CONTACT: Denny Daggett, Bureau of Economic Development
174 E. Wisconsin Avenue
Oconomowoc, WI 53066
(262) 567-3477, fax (262) 569-3238, email: info@ci.oconomowoc.wi.us
WAUKESHA COUNTY - COMMUNITY DEVELOPMENT BLOCK GRANT ADMINISTRATORS

CLIENTS: Not-for Profit Organizations.

SERVICES: Grants and loans for business and job creation, neighborhood renovation and elimination of blight.

CONTACTS:

City of Waukesha – CDBG
Frank Hedgcock, Director of Community Development
City Hall – 201 Delafield Street
Waukesha, WI 53188
(262) 524-3750, fax (262) 524-3888

Waukesha County – CDBG
Glen Lewinski, CDBG Coordinator
1320 Pewaukee Road
Waukesha, WI 53188
(262) 548-7920, fax (262) 896-8510

WAUKESHA COUNTY ECONOMIC DEVELOPMENT CORPORATION

CLIENTS – Private Employers, Educational Institutions, Professional Organizations, Waukesha County Local Units of Government.

SERVICES

• Business Development and Retention
• Workforce Development and Retention
• Economic Information Sourcing and Distribution

ACCESS TO CAPITAL/GRANTS – Revolving Loan Fund for businesses; blue chip grants for community economic development organizations, outlet to State Department of Commerce and SBA funds

FEES – Six levels of investment available to businesses and individuals

CONTACT: Bill Mitchell
892 Main Street
Pewaukee, WI 53072
(262) 695-7900, fax (262) 695-7902, email: bmitchell@waukesha.tec.wi.us
WORKFORCE DEVELOPMENT CENTER

CLIENTS – Businesses and individuals.

SERVICES
• Job training/Job Fairs/Internet Job Postings
• Employee Retention Consultation Services
• Workshops on business issues
• Outplacement services

ACCESS TO CAPITAL/GRANTS – Business Expansion Assistance/gap financing

FEES – Vary

CONTACT:
892 Main Street
Pewaukee, WI 53072
(262) 695-7800, fax (262)
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