FEBRUARY SUCCESS STORY

Finding Satisfaction

Randy Winkler came to the Career Transitions Center determined to transition from financial advising, software engineering, and IT consulting into another field. He felt “stuck” in his current position and wanted to know what else was out there — a common sentiment among career changers. And because of his technology and financial backgrounds, Randy had developed the rare ability to “speak geek AND business.”

Picking a new career can be intimidating. The trick for professionals looking for a new occupation is realizing that a new direction isn’t right or wrong; it’s simply a matter of moving right or left. And sometimes the best option is the field you are already working in, as Randy discovered when he began working with Career Coach, Berni Xiong.

“My experience with Berni was excellent. She is very passionate and inspiring. She got me thinking in new directions and going into interviews with a different focus.”

As part of the Enhanced Coaching Package, Randy did some serious soul-searching to understand what he wanted for his career and what values he had as a professional. He discovered that financial advising really did engage his passion for helping and educating others, and that with some minor adjustments, he could find a better fit within his current field.

Armed with this new insight into his professional aspirations and values, Randy updated his job search and used his industry contacts to finally land that perfect job.

“I ended up getting multiple offers and had my pick of several wonderful opportunities. I'm a week into the one I chose and so far it seems to be my dream job. I can't believe it! I'd highly recommend Berni and the CTC Career Coaching program.”